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The Barriers of using Education Technology for Optimizing the Educational Experience of Learners

By Juliet Eileen Joseph

University of Johannesburg, South Africa

Abstract- The paper will discuss the impact that education technology has on the teacher-student experience. Does learning really take place or has the educator been removed from the teaching experience and environment and does this impact on the learning environment. The study will conclude that technology can enhance the teacher-student experience; although the educator-student learning experience cannot be replaced by technology, due to human and social elements which technology lacks. Education technology does not have interpersonal interaction and an increase in technology can lead to less interest within teacher-student relations. Communication constitutes of 80% of verbal communication through language, while 20 percent is nonverbal such as writing. The various types of education technology used in the teaching process falls into the 20 percent category which is nonverbal and can be ineffective and based on research if used alone is not the most effective tool for teaching and learning.

Keywords: barriers, educational change education technology, instructional, technology, teacher learner education, teaching and learning technology integration.

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The Barriers of using Education Technology for Optimizing the Educational Experience of Learners

Juliet Eileen Joseph

Abstract- The paper will discuss the impact that education technology has on the teacher-student experience. Does learning really take place or has the educator been removed from the teaching experience and environment and does this impact on the learning environment. The study will conclude that technology can enhance the teacher-student experience; although the educator-student learning experience cannot be replaced by technology, due to human and social elements which technology lacks. Education technology does not have interpersonal interaction and an increase in technology can lead to less interest within teacher-student relations. Communication constitutes of 80% of verbal communication through language, while 20 percent is nonverbal such as writing. The various types of education technology used in the teaching process falls into the 20 percent category which is nonverbal and can be ineffective and based on research if used alone is not the most effective tool for teaching and learning.

Keywords: barriers, educational change education technology, instructional, technology, teacher learner education, teaching and learning technology integration.

I. INTRODUCTION

The communication and information age has progressed in ways never used before in society, work environments, institutions and people's lives through the use of mediums such as laptops, iPhones and iPods. The information age has led to an increase in the use of technology within all spheres of society, resulting in education in stitutions main streaming programmes which prepare learners to be compatible with the use of technology into their curriculum. Cradler (2003); (Schrum and Glassett, 2006) mentions that there is not sufficient evidence to show on the impact of education based technology on learners.

The purpose of the paper is to investigate the challenges that hamper the potential of education technology. The literature review will discuss the benefits and challenges that prevent for effective and efficient technology implementation. Computers were placed in

schools from the early 1980s and will continue to impact on teaching and learning into the future, as Dawes (Bingimlas, 2009) notes that technology will offer more effective communication between instructor and learners. Berge and Mrozowski (1999) mention that education technology helps people become critical thinkers, independent researchers and allows for creativity and new ideas, which is aligned to new global professions. The paper will discuss the challenges to the use of education technology, in an effort to prescribe recommendation which allow for greater effectiveness of this type of education and ensure that it makes a meaningful contribution in the future and becomes used to embitter learning.

The Learning Age took off in 1998 mainly due to government's motivation for greater involvement, modernization in curriculum, inclusion of learners and greater accessibility. The global age led to a demand for new skills associated with emerging professions, distance learning was on the increase and the widespread use of technology in education. The use of technology in education was born as a result of the communication revolution which was used alongside traditional teaching and learning to bring about more effective instruction to learners (Commission on Instructional Technology, 1970) (Earle, (2002). The previous use of technology focussed on hardware such as television and assumed that integration would occur therefore pedagogy was ignored, lacking the integration of technology and content related to the curriculum.

Bretag (2011) notes that education technology has led to a reconstruction and not re-modelling, as teachers are now instructing through the use of power-point slides as opposed to chalk boards. Education institutions use technology as a means to build onto existing methods, as opposed to optimally utilising the technology in more meaningful ways this is demonstrated when learners use laptops but limit their use of functionality on the laptop. Technology when used for educational purposes hould significantly impact on the learning experience for both learners and teachers. This has not been the case due to the barriers such as time constraint, access to technology and no clear integration of technology and education that persist.

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A well-trained and effective teacher is still preferable to the most advanced technology Gardener (1991)(Earle, 2002)

II. MAIN PROBLEM AND RESEARCH OBJECTIVE

Technology will continue to dominate many aspects of human existence and if integrated optimally can only further ensure better teaching and learning takes place in the education experience of learners. There is a need to investigate whether education technology impacts on the teaching and learning experience in a positive way in comparison to traditional learning. The study focused on how education technology, through teaching and learning can ensure that the students have an optimal education experience and make a significant contribution to the existing literature. The research answered the following key research questions : Has education technology been successful in creating an optimal educational experience for learners? What is the result of education institutions using technology as a means of learning and its effects on the education experience of learners?

a) *Primary Objective*

Education technology is a study and practice which facilitates learning in order to create, manage and use technology to improve teaching and learning (AECT, 2004). Education technology and learning technology has become an important aspect in skills development globally. In such education based technology has a number of barriers for all stakeholders involved. If the barriers are overcome, it will impact positively on the curriculum focussing on clear achievable goals which allow for it to be easily accessible to student.

b) *Secondary Objectives*

The following secondary objectives were identified in order to achieve the primary objective:

- To conduct a literature review which will assist in identifying what education technology entails and its learning method?
- To review current empirical research on the topic
- To summarise, draw conclusions and provide recommendations based on the empirical results.

III. LITERATURE REVIEW

a) *Conceptual framework.*

Berge and Mrozowski (1999) and Bigmilas (2009) define a barrier as a restrictive feature that disturbs the application of education technology and is therefore a disabler. Information technology is defined as hardware and software used to implement education and is often associated with computers. Earle (2002) defines technology as a technical method of achieving a practical purpose, by using machines. More specifically education technology or instructional technology, used interchangeably, has common interest in human learning and teaching. Perkins (1992) defines technology as the retention of knowledge. Cassidy

(1982) notes that instructional technology improves the effectiveness of learning and uses social and machine technology. Gentry (1995) define education technology as orderly and universal involving strategies and techniques from behavioural and physical science to resolve instructional problems. Hence education technology is the use of machines in the teaching and learning experience.

Su (2009) notes that technology can be used for integration and transformation purposes. The integration of technology ensures that technology enhances current learning, whereas transformation allows for technology to teach learners things which were not taught until new technology was discovered. The paper agrees with Su's notion that technology should be used to transform education alongside traditional teaching methods; this can only further enhance education instruction. The concept of learning has evolved over time and the Association of Educational Communication and Technology (AECT, 2004) notes that learning currently uses different methods of technology in order to retain knowledge and improve the performance of the learners.

Learning mediums that have been used include through virtual learning environment (web based); online learning (web based); blended learning (combined education technology and traditional teaching); ubiquitous learning (computer based) and mobile learning (pagers, laptops and Wireless Local Area Network)(Cather all, 2005). The mediums of learning identified are computer-based; video conferencing; satellite, webcast and CD-ROM (The Economist, 2008).

Traditional teaching and learning takes place when the teacher instructs learners and student ask questions based on the teachers directives, these learning methods can be interactive and engaged. The content given to students is for the group and not for an individual, this can impact of individual learner progress because the teacher has to attend to a class of students; learners are placed in classes according to their age and the content and context is age specific. The content is presented in a personal manner and students can have access to the educator immediately, there are not stumbling blocks such as the absence of access to technology or a lack of motivation by the learners which hampers the effectiveness of the knowledge transfer process.

Constructivist learning entails greater engagement and interaction for students, the teacher is only a guide and enquiry is constructed by the learner. The content and progress is based on individual needs as in the case of using a personal computer. Learners interact across age groups either via peer learning or individual learning and due to technology student have greater interactivity and engagement (Su, 2009) through chat groups and social mediums. This types of technology based learning can occur at any time and

place is self-paced or can be content-centric with little teacher-student interaction or learner-learner interaction and is learner-focused where the learner navigates learning. This type of learning has replaced traditional face-to-face learning, it is not text-based learning and the instructor does not have to be present in the same room, as the learner receives technologically-based learning such as E-learning (Koller et al. 2001).

Jaffer et al (2007) said that education technology can enhance teaching and learning if the focus is on education objectives and technology can be used as a possibility. Catherall (2005) mentions that learning creates greater enquiry leading to problem solving from one's own experience. Koller et al (2001) said that technology based learning works just as well as traditional teacher learning and costs even less. The Economist (2008) however argues that technology can be costly due to upgrading costs and because of new innovative technology. In such technology can be used to enhance traditional teaching and learning, to advance the education experience. There remains a gap in learning objectives and content which are important in ensuring that greater learning goals. Traditional teaching fills the gap as the teacher oversees that learning goals are met, although the need for global competitiveness, communication, insight and thought, and research has not been filled. Even though technology use is on the increase, financial constraints due to the ever-changing needs of technology; leadership challenges, infrastructural demands and support continue to hamper the effectiveness of technology, particularly in less developed countries.

Based on the traditional and constructivist learning models it is clear that both methods have strengths, however traditional teaching is also interactive and engaged, is content-specific; entails peer learning and allows for the educator to motivate the students to work harder and challenges faced in learning can be addressed immediately, creating an added advantage. Tell and (2001), Grimus (200), Bradford et al (2000) and Wong (2006) (Bingimlas, 2009) noted that traditional education alone does not prepare students for the globalised technologically advanced workplace. Trotter (1997) argued that there is no evidence to support that technology improves student achievement and Viadero (1999) suggests that technology alone is not enough (sited in Earle, 2002). Bronner (1997) noted that there has been an "intellectual backlash" as technology is

used for stylishness and glamour, has no return on investment and the curriculum is often not integrated into its mediums. Earle (2002) noted that when technology was used appropriately student achievement progressed. This highlights the need for greater research on content integration into education technology.

b) The Barriers of Education Technology

Becta (2003) (Bigimlas) argues that the implementation of education technology varies in different environment, curriculums and it based on whether it will contribute to making education effective in a meaningful way. Catherall (2005) fragments education technology into two categories: namely the student barriers which include a reduction in contact with peers and the educator as technology replaces the educator. There thus becomes a need for more self-discipline by students as a result of this, and there is an increase in student demands such as special requirements needed by students for instance printing costs. The educator barriers associated with learning include how responsive the system is towards academic input; learning support availability; cultural implications impact on the attendance of learners; an information overload due to the internet, plagiarism and security threats are on the increase and not all subjects can be taught via learning such as Humanities and Arts.

Hendren (2005 (Bigimlas, 2009) divides the barriers into two categories, extrinsic which pertains to organisational barriers and intrinsic which refer to individuals such as teachers and student barriers. Blamskat et al (2006) separates the barriers into macro (education systems) and meso (curriculum context). Koller et al (2001) question how credible education technology is in comparison to teacher-student traditional teaching and learning. This paper shares the views of Kirkup and Kirkwood (2005) and Wagner (2001) (Jaffer et al, 2007) that education should be driven by context and content objectives and not by technology. These scholars also note that technology can impact on teaching and learning positively, although it is not the only means and the successes of the instructional learning experiences must be identified and the areas where there is not significant impact must be omitted. The paper suggests that if learning goals on content are aligned to technological output, the result will be favourable for the learner.

Table 1: The barriers of education technology

Cost implications; technology is disruptive; entrenched organisational culture focussing on traditional learning; technology can disrupt classes when opened in class; availability and access to information can lead to increased cheating and plagiarism (The Economist, 2008).
Dawes (Bingimlas, 2009) holds the view that change, might not be easily accepted- there will be some degree of resistance

Challenges around the those who have access to this technology an those who don't (digital divide) ; differing levels of computer literacy levels; less involved due to decreased teacher-learner and learner-learner interaction in the learning experience continue to persist (Koller, et al , 2001).
Barriers of technology include lack of motivation due to poor social skills, poor computer skills and a lack of availability of access; a lack of time and class time and a lack of motivation and social awareness and school culture (Catherall, 2005).
Bingimlas (2009, 1) said that the major barriers of education technology include a lack of confidence, competence and a lack of access to resources.
Misalignment between teachers and administrators creates difficulty for teachers (Park, Lee, Blackman and Belland (2005)
Contributes to learning content and increases learner modes of critical thought ensuring students' progress at their own level, such as through the use of multimedia applications, this allows for greater communication and collaboration skills, writing and research skills which are all the requirements for the fast paced global economy that exists today. Thus becomes critical factor when they become professionals in their respective fields.
The digital divide still exists ; educator challenges on training and challenges on support and infrastructure and accommodating disadvantaged individuals (The Economist, 2008)
Higher wearing a way of technology exists, high start-up costs, lack of proven results and credibility (and teacher support and infrastructure continue to prevail (Koller et al, 2001)
Catheral (2005) identifies challenges around infrastructure problems, upgrades are needed; integration and technical support problems.

Bennet (1997), Ginsberg et al (1998), and Muler and Olsen (1995) (Krysa, (1998) note that computers are not fulfilling their full potential as they substitute traditional teaching as opposed to implementation for significant change. Krysa (1998) notes that technology can make a significant contribution to eradicating illiteracy and for the handicap due to its advancements. The paper holds the view that education technology can enhance current teaching and learning if integrated into the curriculum effectively.

IV. RESEARCH DESIGN AND METHODOLOGY

Firstly, the study conducted a quantitative study on the nature of technology based learning and how this practice contributes to teaching and learning. Primary and secondary sources were used to conduct desk research; library sources; internet sources; documents reports; websites, and papers. Secondly, both teacher

and learner technology integration barriers have been identified in an effort to increase the effectiveness of this practice. This aim of this study was to investigate how technology based learning contributes to teaching and learning, have education institutions that practice this been successful in their education goals?

V. FINDINGS AND CONCLUSION

a) Findings.

The findings revealed that when technology was used alongside traditional teaching and learning it impacted positively on the education experience of the learner. This resulted in student's positive outcomes such as developing independent workers; problem solvers; better communicators and collaborators and researchers. However there is scope for a study which focuses on curricular content and teacher motivation with technology and its impact on education in a meaningful way.

Table IV: The outcomes on education institutions using technology

The digital learning imperative concluded that 45 percent of student who used technology to solve problems, 42 percent used technology to for experiments or be creative 17 percent developed demonstrations and 13 percent designed and developed products.
Kozma (2003) conducted in a study for 174 case studies, of innovative pedagogical practices of technology over 28 countries. Traditional teaching when combined with technology led to the professional development for the teacher and student , participants become problem solving orientated; innovate ; managed information and developed stronger communication and collaboration skills

Honey (2005) (Earle, 2002) notes 15 instances where technology impacted positively on: reading; language and writing skills, better learning; better learning attitude and self-esteem; achievement in subjects, interaction and engagement.

Schacter (1999) researched five big studies on education technology as well as two small scale studies which used newer technology. The findings concluded: Kulik's Meta-Analysis Study: 1st study: meta-analysis was used over 500 individual studies. *Outcomes*: higher percentile scores, faster learning and positive attitude changes. *Challenges*: Positive effects were not achieved in all field

Sivin-Kachala's Review of the Research: 2nd study: reviewed studies with consistent patterns

Outcomes: better achievement throughout school, improved attitudes

Challenges: student population; software design access to technology and educator's role

The Apple Classrooms of Tomorrow (ASCOT); 3rd study: reviewed a partnership between Apple and five schools

Outcomes: Better problem solving and reasoning (not conclusive), better attitudes for teacher in teaching and students.

Challenges: Apple participant scored the same as non-apple participants in reading comprehension; math's and work study

West Virginia's Basic Skills/ Computer Education (BS/CE) Statewide Initiative; 4th study: Assessed West Virginia's 10 year education technology project

Outcomes: better performance; positive attitudes by teacher and learner; departmental goals were met; cost effective, increased instructional time and tutoring was across ages

Harold Wenglinsky's National Study of Technology's Impact on Mathematics Achievement; 5th study: assessed fourth and eighth grade students nationally using new advanced technology

Outcomes: more stimulation and performance increased; professional development of teachers impacted on student performance; improvement in math's results.

Challenges: Student who used education technology did not have immediate positive changes, only 5 weeks after inception in the program in comparison to non-users

Student performed worse on drill and practice technology

Scardamalia & Bereiter's Computer Supported Intentional Learning Environment (CSILE) Studies 6th and The Learning and Epistemology Group at MIT 7th study: analyzed two smaller merging studies using new advanced technology which seemed promising

Outcomes for 6th study: measured understanding, reading and language, promotes reflection focusing on multiple perspective and greater thinking.

Outcomes for 7th study: better math's results; better learning.

b) Conclusion

The study has examined how technology shapes the future of education. Many continue to acknowledge the potential that technology has on education. There unfortunately is no going back as we live in a technological age and technology has become acceptable and institutionalized. However the challenges facing education technology vary and will continue to

affect teachers and learners. Laurillar (2001) and O'Hagan (1999) (Katsifili, 2010) illustrate that education technology can impact on certain teachings and learning objectives, if it is aligned to the aims of the education experience. It will therefore contribute to the teaching and learning needs and not merely on using technology for the sake of it (Jaffer et al, 2007).

VI. RECOMMENDATIONS AND IMPLICATIONS OR IMPLICATIONS AND FUTURE RESEARCH

The paper agrees with (UCLA, 2007) recommendations that there is a need to investigate student engagement, information literacy and student learning and course design in the education technology future plans as not enough research has been done. Stone-Wisker (Schacter, 1999) said that education should be placed first before technology and the education goals should drive the process, if not technology use becomes ineffective. Cuban (1986), Earle (2002), Wagner (Earle, 2002) and Roby (1992) noted that technology integration entails ensuring that pedagogy and technology need to be aligned for sound outputs, therefore instructional content and practice are important in overcoming the barriers. Brandsford et al (2000), Kozma (2003) and Bingimlas (2009) recommend that teachers become the driving force in ensuring technology integration for meaningful change. Fullan (2000) (Earle, 2002) noted that teachers must become experts in pedagogical design which will ensure that the potential of technology use in education becomes recognized. Based on the above technology will remain well into the future and has positively left its mark in certain fields, surely if used in collaboration with traditional teaching can change and shape the face of teaching and learning well into the future.

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Quadrupole Moments Calculation of Deformed Even-Even¹⁵⁶⁻¹⁷⁰ Er Isotopes

By K. A. Gado

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Abstract- We have developed a special computing code for calculation of nuclear quadrupole moments versus deformation parameter β . For some even-even isotopes, it has been seen that by increasing neutron number, deformation parameter also increase, which means more deformation from spherical shape.

Keywords: even-even nuclei, quadrupole moment and deformation parameter.

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I. INTRODUCTION

Nuclear moments have been studied since the very beginning of nuclear structure physics. The measurement of nuclear quadrupole moments has always been and still is more difficult and challenging than magnetic moment measurements. It is clear that to understand the nuclear structure; we need to measure as much as possible the properties of nuclei over a large range of isospin or make a detailed investigation of some specific key nuclei.

The properties of a nucleus with several nucleons outside (or holes in) a closed shell will then be described in a first approximation by an inert core (e.g. a doubly magic nucleus) plus some nucleons which can move in a certain configuration space and which interact with the core and each other via a residual interaction (particle-particle and particle-core interactions).

Depending on the chosen model space and residual interactions, one can probe via comparison to several experimental parameters (excitation energy, spin/parity, magnetic and quadrupole moment) the validity of the model and parametrization of the residual interaction. The nuclear moments are often a good check if the parametrization and model space are appropriate. Deviations from the model predictions might indicate the presence of configuration mixing into other orbits (not taken into account in the chosen model space) or the need for other or better parameterized residual interactions [1].

II. NUCLEAR QUADRUPOLE MOMENTS

Some nuclei have permanent quadrupole moments that can be measured experimentally. It is expected that these nuclei have elliptical shape with a symmetrical axis. With this assumption, we define the intrinsic quadrupole moment Q_0 classically as [2]:

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$$Q_0 = \int (3z^2 - r^2) \rho dz \dots \dots (1)$$

The spectroscopic quadrupole moment Q_s of a nuclear state with spin I is a measure of the deviation of the nuclear charge distribution from sphericity for K=0 bands, gives [3].

$$Q_s = \frac{3K^2 - I(I+1)}{(2I+3)(I+1)} Q_0 \dots \dots (2)$$

The intrinsic quadrupole moment Q_0 and the deformation parameter β have been obtained using the following relations [3]:

$$B(E2; I \rightarrow I-2) = \frac{15}{32\pi} \frac{I(I-1)}{(2I-1)(2I+1)} Q_0^2 (\rightarrow I-2) \dots ($$

Where B(E2) are the transition probability, and the intrinsic quadrupole moment Q_0 .

$$Q_0 = \frac{3}{\sqrt{5\pi}} Z R_0^2 \beta \dots \dots (4)$$

Where Z is the atomic number and $R_0 = 1.2 A^{1/3}$ cm, and A is the mass number.

III. DISCUSSION

The quadrupole moment is an excellent tool to study the deformation of nuclei. For well deformed axially symmetric nuclei, the measured (=spectroscopic) quadrupole moment Q_s can be related to the intrinsic quadrupole moment Q_0 through the relation (2). This is valid in the strong coupling limit, with K the projection of the total spin I onto the symmetry-axis of the deformed nucleus. In the hydrodynamical model of the nucleus (where the nucleus is considered to be a liquid drop), the intrinsic quadrupole moment is related to the nuclear deformation parameter β as follows the relation (3). This expression $R_0 = 1.2 A^{1/3}$ cm. A review of the different definitions of deformation parameters can be found in the relation (4).

In this paper, we will therefore evaluated the intrinsic quadrupole moment Q_0 using equation (3) for the same 7 nuclei, covering the rotation region, as considered in reference [4]. The parameter Q_0 for each nucleus considered, were determined by a least-squares fitting procedure involving the transition probability of three the known spin states.

Table 1 : Calculation of the intrinsic quadrupole moment Q_0 of Er isotopes

Nucleus	Old Quadrupole	New Quadrupole	$R_4 = \frac{E_4}{E_2}$
¹⁵⁶ Er	4.100	4.924	3.317
¹⁵⁸ Er	5.920	5.717	2.745
¹⁶⁰ Er	6.550	6.471	3.095
¹⁶² Er	7.580	6.114	3.235
¹⁶⁴ Er	7.500	6.459	3.286
¹⁶⁶ Er	7.600	6.683	3.272
¹⁶⁸ Er	7.630	5.746	3.300
¹⁷⁰ Er	----	5.770	3.304

In table 1, the first column gives our chosen nuclei. The second column gives the old intrinsic quadrupole moment Q_0 which were taken from reference [5], and the third column gives the intrinsic quadrupole moment Q_0 as calculated using the equation (3). The R_4 value $R_4 = \frac{E_4}{E_2}$ for each nucleus is also included. As can be seen, the results are excellent for all nuclei, being, in the vast majority of cases, no better than those predicted by the reference

[5]. This is due primarily to the improved fitting of the high spin states.

Table 2 : Calculation of the spectroscopic quadrupole moment Q_s of Er isotopes.

Nucleus	Experimental Quadrupole	Theoretical Quadrupole
¹⁵⁶ Er		-1.407
¹⁵⁸ Er		-1.633
¹⁶⁰ Er		-1.849
¹⁶² Er	< 0	-1.747
¹⁶⁴ Er	< 0	-1.846
¹⁶⁶ Er	-1.9	-1.910
¹⁶⁸ Er	-2.2	-1.642
¹⁷⁰ Er	-1.9	-1.649

Table 2 where the second column gives our spectroscopic quadrupole moment Q_s value for each nucleus and the third column gives the experimental spectroscopic quadrupole moment Q_s values for from reference [6, 7]. For almost all cases our Q_s values are at least an order of magnitude smaller than those obtained on the basis of the reference [6, 7].

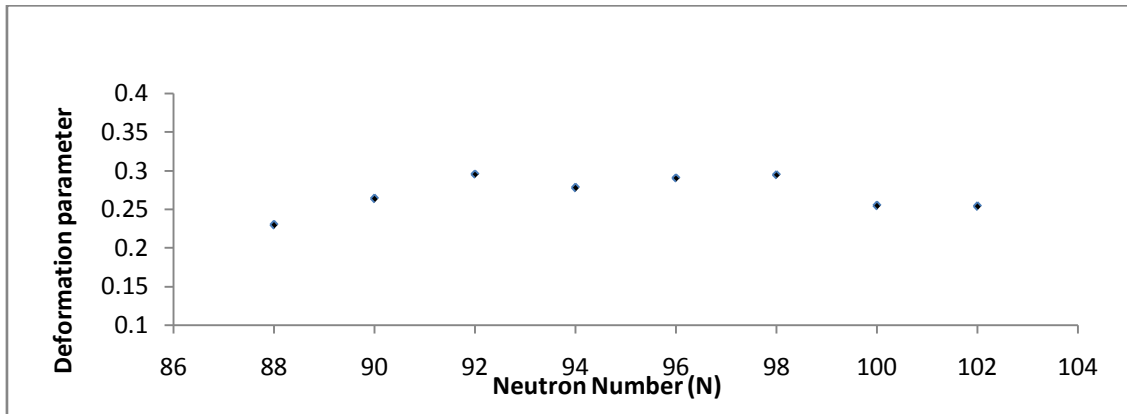


Figure 1 : Deformation parameter changes in terms of Neutron number.

In figure 1, we plot nuclear deformation parameter β as function of the neutron number. As it can be seen from this figure, by increasing neutron numbers, the deformation parameter also increase for some heavier nuclei which means deformation from spherical shape.

IV. CONCLUSIONS

In this paper, we have given an overview on a specific topic which attracts much attention in contemporary nuclear structure research, namely the study of the deformation parameter. In particular the paper deals with how one can investigate this property by measuring the electric quadrupole moments of their ground states. The report aims at giving some insight into the nuclear structure properties to which nuclear moments can be sensitive (or not) and to give an

overview of the wide variety of nuclear structure properties of Er radioactive nuclei.

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Grameen Bank Women Borrowers Non-Formal Adult Learning Transformation in Bangladesh

By Dr. Kazi Abdur Rouf

University of Toronto, USA

Abstract- Grameen Bank (GB), a micro credit organization in Bangladesh, targets adult women who were illiterate, using non-formal adult learning techniques. GB's adult learning information has 'Sixteen Decisions' which inculcate the socio-economic expectations aimed at improving the social-economic well-being of GB borrowers. It is important to know the efficacy of adult learning strategies that has used by GB to create this paradigm shift and transformation in local communities. How does the GB adult learning process enables GB's women borrowers to mobilize group solidarity, leadership development and apply the sixteen decisions in their daily life? How can other NGOs and other countries benefit from GB's women adult learning procedures? These question are answered in this paper which uses the available literature on adult learning, literature on GB as well as the author's personal working experiences with GB to interrogate the application of non-formal adult learning which creates transformation shift in socio-economic well-being on women borrowers life.

Keywords: *grameen bank sixteen decisions; grameen bank seven-day workshops; non-formal adult learning; and women empowerment.*

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Abstract- Grameen Bank (GB), a micro credit organization in Bangladesh, targets adult women who were illiterate, using non-formal adult learning techniques. GB's adult learning information has 'Sixteen Decisions' which inculcate the socio-economic expectations aimed at improving the social-economic well-being of GB borrowers. It is important to know the efficacy of adult learning strategies that has used by GB to create this paradigm shift and transformation in local communities. How does the GB adult learning process enables GB's women borrowers to mobilize group solidarity, leadership development and apply the sixteen decisions in their daily life? How can other NGOs and other countries benefit from GB's women adult learning procedures? These question are answered in this paper which uses the available literature on adult learning, literature on GB as well as the author's personal working experiences with GB to interrogate the application of non-formal adult learning which creates transformation shift in socio-economic well-being on women borrowers life. The objective of this study is to present the impact of GB non-formal adult learning on the socio-economic development in local communities. The study finds GB non-formal adult learning programs impacted upon GB women borrowers' socio-economic development in Bangladesh. Exponential improvements in literacy is happening, (100%) of GB borrowers are able to sign their names on the documents which show signs of achievements in adult learning. However, if GB non-formal adult learning strategies could streamline, this would generate more non-formal adult learning social justice reforms among the borrowers of GB in Bangladesh.

Keywords: *grameen bank sixteen decisions; grameen bank seven-day workshops; non-formal adult learning; and women empowerment.*

I. INTRODUCTION

The Grameen Bank has run its group-based collateral free micro-credit and savings schemes, and campaigning sixteen discussions—through forming groups, centers, chairmen, center chiefs and issuing loans to its women borrowers (Ahamed & Hakim, 2004). All these activities are done by oral face to face non-formal adult trainings and communications by GB twenty five thousand field staff to GB 1.9 million borrowers across Bangladesh. GB borrowers' adult learning is similar with Brigham, and Gouthro (2006) concept andragogy-learn in more individualized contexts (p. 84). Adult learning is about useful

knowledge that helps create a more equitable world at individual, family, community and societal levels (Ahamed, 1999; 2002a; 2002b). It is about to build a more stable, safe and just society for the disadvantaged (Nesbit, 2006). It also assists people development of their personality (Jung, 1954). GB credit transactions trainings, signatures learning and GB "Sixteen Decisions" campaigning among GB women borrowers through face-to-face group training, weekly center meetings, seven days workshops, exchange visits, annual gathering festivals and other action programs enhances socio-economic development to its borrowers in order to empower them in their family and in their community (Rouf, 2011). GB disseminates information that solicits women borrowers to become social actors and economic actors in Bangladesh. GB non-formal oral face-to-face adult trainings, communications and campaigns are effective for empowering marginalized people in Bangladesh.

A key part of GB's strategy is bringing adult women together on weekly basis not only to pay their loans, but also to share experiences, support one another's business, inform sixteen decisions and their applications, and to hear from bank staff about how to keep their family healthy, keep the environment safe and prepare for natural disasters (Rouf, 2011). GB informs and provides these services through face-to-face dialogues between GB borrowers and GB staff. This adult learning process helps GB borrowers to be involved in familial activities, the family decision making process and community engagement, acquire literacy skills, and engage in family as well as community leadership skills so that they may represent themselves in the family and in the community and to be critical to their challenges. This non-formal adult education builds women borrowers' human capabilities and opens opportunities for them. It stimulates and empowers people to participate meaningfully in their own development. The GB Sixteen Decisions consciousness raising campaign and adult learning socio-economic leadership development process occurs through knowing and implementing the Sixteen Decisions; attending the group and center weekly meetings bridges the gap between the public and the private realms (Bouchard, 2006; Burton & Point, 2006; Todd, 1996; Welton, 1995).

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II. STATEMENT OF THE PROBLEM

GB deals with illiterate, semi-literate adult clients. Hence it is important to know GB adult learning tools, procedures and strategies that has been practicing; what outcomes have happened at the grassroots levels because there has not been enough study on GB's adult learning and its influence to women's borrowers' private space and public space issues in Bangladesh. Therefore, author research focuses upon GB adult learning strengths and weaknesses for transforming GB non-formal training impact to empowering women's socio-economic development, and family space and public space improvement in Bangladesh.

III. OBJECTIVES

1. To study the operational practices of GB adult trainings and learning, communications and campaigns tools and processes for educating its borrowers on Grameen Bank "Sixteen Decisions" and its loan transactions in Bangladesh;
2. To explore the role of GB adult learning practices in exposing socio-economic and environmental messages to GB borrowers;
3. To examine the implications of Grameen Bank adult learning in GB borrowers daily life, family decision making practices and civic engagement in their community?; and
4. To explore and identify limitations of GB adult learning strategies and critical thinking ability among GB borrowers.

Through these questions, the study identifies factors that deter women borrowers' ability to participate fully in family spaces and community development spaces within Bangladesh society.

IV. RESEARCH QUESTIONS

The study seeks to address the following two research questions (1) Does the Grameen Bank trainings/communications/adult learning process able for GB's borrowers in transforming group solidarity, center leadership development and apply sixteen decisions in their daily life. (2) Are they are able to challenge and critical thinkers in Bangladesh? These questions are important in Bangladesh context because Grameen Bank's goals are not simply about financial credit, but it has a broader view of changing the role of women in Bangladesh. Its objective is not only to make marginalized women become economic actors, but also to empower women to participate as equals in the family decision making process and engage in public settings (Henry, 2006; Joan, et al., 2006; Yunus, 2008).

V. SIGNIFICANT OF THE STUDY

The Adult literacy rate (15 years and above) is 41.6 percent (Bangladesh Bureau of Statistics, 2001; Chowdhury et. al 2002; Government of Bangladesh, 1990). However, three years the literacy rate for the rural adult population 15 years and over is 38.8% (Education Watch 2005).

Table 1 : Literacy rate by age and sex

Age	Sex			Difference (Female-Male)
	Females	Males	Both	
11-14	56.9	55.5	56.2	1.4
15-19	60.8	67.6	63.8	-6.8
20-24	44.0	62.1	51.6	-18.1
25-29	31.4	46.8	38.2	-15.4
30-34	31.1	42.3	36.3	-11.2
35-39	27.6	35.7	31.6	-8.1
40-44	21.0	38.8	30.3	-17.8
45-49	15.9	41.7	28.4	-25.8
50-54	10.3	40.9	17.9	-30.6
55-59	7.3	33.0	20.7	-25.7
60-64	6.7	39.4	23.4	-32.7
65-69	2.5	32.0	19.4	-29.5
70-74	4.6	21.2	14.2	-16.6
75 and above	2.0	25.6	16.1	-23.6

Source: Education Watch National Survey (2002)

Literate rate was highest for the age group 15-19 years, at 63.8 percent, with decreasing rates for the older age-groups. The low level literacy is a barrier to better productivity and earning. This situation suggests the need for an emphasis on the functionality of adult literacy skills development and linking literacy activities with specific efforts to improve socio-economic life, and productivity and earning of people.

The non-governmental development organizations (NGOs) have been running literacy

centres since 1960`. The state also has spent substantial resources in literacy activities in the last two decades. The most prominent public sector literacy program is known as the Total Literacy Movement (TLM) carried out on a large scale in the second half of the last decade (Ahmed, 1999; Hussain, 2000; The Daily Star, 2002). However, non-literate by different levels of literacy skills in gender gap also exists in Bangladesh. Females

lagged 12 percentage points behind their male counterparts (35.6 percent vs 47.6 percent (Education Watch 2005; UNICEF, 1992). In the rural areas non-literate rate is 53% females 56.5% and males 48.5%. Urban non-literate females are 34.8% and male's 25.2%. (NABBEIS, 2000) The below Table-2 data reflects different levels of non-literate in terms of reading, writing and numeracy varies.

Table 2 : Literacy rates in rural and urban areas in Bangladesh

Assessment areas	Rural Bangladesh		Urban Bangladesh	
	Females	Males	Females	Males
Reading	41.4	48.3	63.4	72.9
Writing	25.7	34.3	50.6	62.9
Numeracy	24.0	39.8	48.2	66.6
Applications of all	21.2	37.6	45.5	65.0

Source: Education Watch 2002

The Education Watch (2005) findings on literacy do indicate a major national failure-failure in seriousness of effort, in setting priorities right, in applying professionalism to management and decision-making in education, and in lacking a vision and understandings of how literacy and non-formal education programs work (Ahmed, 2002a, 2002b; Nath, 2002). The reason is the very poor quality of mainstream primary education is serious obstacles to better literacy outcomes, since one-third of those who complete primary education still remain illiterate (Education Watch, 2002). Moreover, the formal teaching learning process and non-formal teaching and learning strategies needed to be transformed in order to get better effective knowledge and life skills, and to get better results in Bangladesh (Haq & Haq, 1998).

VI. LITERATURE REVIEW

Adult literacy is a process of developing skills and knowledge and adult people applying these in their life rather than an event that ends with awarding a certificate (Selman & Dampier, 1991). It is an effective literacy involves the integration of speaking, listening and critical thinking with reading and writing (Fenwick, 2006). Adult literacy is part of the process by which illiterate people become aware of their personal situation- and learn to do something about improving it. People who learn to read and to write can play a role in making their world a better place to live. It creates critical thinking among adult learners about their situation and develops consciousness about power, privileges and to challenge them. Moreover the critical adult education can lead to change in the way power is distributed in society (Parlo Freire, cited in UNESCO, 2000; 1997).

According to Draper (1998), Illeris (2002), and Nesbit (2006) adult education context allows organizationally encompassing the three main and

enduring traditions of adult education. (1) A set of unyielding social purpose, informed by passion and outrage and rooted in a concern for the less-privileged; (2) A systematic and sustained philosophical and critical analysis that develops the abilities to connect immediately individual experiences with underlying societal structures; and (3) A keen attention to the specific sites, locations, and practices where such purposes and analysis are made real in the lives of people (Freire, 1973, 1972, 1970; Nesbit, 2006). English & Gillen (2000) and Leona English (2006) finds adult learning helps to know issues like power, identity, the subject and discourse and how these issues relate to and plays out in adult education. Scott, S. M. (2006) and Scott et al. (1998) takes adult learning—the concept of transformation and explores its relevance to change at both personal and social levels.

Sawchuk, P. (2006), Becker, G., (1993), and Bouchard, P. (2006) link human capital theory with adult education where he finds the application of human capital theory in adult education could result adult learners to economic and social responsibilities; learners could be able to relate between issues, and work and employment. Moses Coady (1939), pioneer of adult education, in his Book “Master of their own destiny” finds that adult learners enlightened and gained power and act to change their life situations through adult education. For example, the United Farmers of Alberta, Canada and the Saskatchewan Grain Growers Association (SGGA) build an educative democracy (Henson, 1946). Farmers learned democracy by actively participating in meetings where they learn to speak and act confidently. The farm local was a key educative form through lectures, study clubs, speakers, networks, farm newspapers, and the annual convocation. Through these social learning processes, individuals combined their intelligence (Tomkins, 1921). They used the dialogical methods in their just learning

society. Hence adult education is the holistic learning society frame, whose purpose is to foster a more just and self-conscious learning process (Grace, 2006; Selman, 1998; Welton, 2003a).

Burton, W. & Point, G. (2006) narrative about Indigenous education methodology is look, listen and learn. It is context specific and avoids imposing ones will on another. Storytelling is an essential feature of the lifelong learning of adult members of Aboriginal communities. Ceremonies play an essential role in imparting lessons and the further education of specialists (Poonwassie, 2001). Burton, W. & Point, G. (2006) mention that the grassroots activism of the 1960s resulted in community development such as leadership training, and consciousness raising which led to the development of Indian rights organizations-the National Indian Brotherhood.

Lange, E. A. (2006) believes that adult educators should be aware and critical as part of reflective thinking and reasoned inquiry. Through the process of adult learning, marginalized peoples can collectively uncover the power relations and hegemonic ideologies that disguise the true nature of social relations that prevent them from fulfilling their aspirations. GB sixteen decisions campaigns enlightened GB borrowers towards wellbeing life. This enlightened education attempts to resist the deepest levels of oppression and enhances ethical thinking of people (Foucault (1984).

English, L. M. (2006) studies Canadian Association for the Study of Adult Education (CASAE) from 1990 to 2004 and finds that adult education affects adults thinking, views of practice and perspective transformation. It embraces creative responses. Grace, A. P. (2006) believes that critical adult education has predominantly concerned itself with advancing social and cultural forms of education focused on life, learning and work for adults. Moreover, Scott, S. (2006) believes that adult education includes engaging and analyzing adult change in progressive, positive ways. It helps adults to learn critical thinking and develop consciousness skills that can facilitate understanding of what is happening. Lifelong learning was advocated-particularly by UNESCO –as a model that would promote a better society and quality of life and allow people to adapt to and control change (OECD, 1996; UNDP, 1999; UNESCO, 2000; WCEFA, 1990). Hence it can be concluded in general, education and training are still based on raising an individual's competitiveness and human capital, and his/ her capacity for innovation and entrepreneurship. According to Kjell Rubenson and Judith Walker (2006) lifelong learning and new economy made connection between learning and earning.

Adult learning also includes environmental non-formal education. Public environmental education (EAE) is about individual small change, expert knowledge, being with a deficit model-full of challenges (Clover,

2003; Darlene, 2006). Hence UNESCO environmental education includes awareness raising, information sharing, and individual behaviour and attitude change. Here the key is to promote individual actions. GB 4th slogan is campaigning for planting plants and grow vegetables throughout the year that GB borrowers do. GB borrowers are careful about environmental degradation.

VII. ADULT EDUCATION PROGRAMS IN DIFFERENT COUNTRIES

After Second World War, many newly independent nations launched mass literacy programmes/campaigns or eradication of illiteracy. One of the most widely publicized mass literacy campaigns was launched in Cuba in January 1961. Fidel Castro declared Cuba to be a: "Territory free from literacy" on December 1961 (Jennings, 1990). The Nicaraguan Literacy Crusade also receives world attention. A total of 80,000 literacy teachers were trained for the campaign (Deneer, 1981). After the Communist takeover of power in China in 1949, a campaign was started to achieve universal literacy. Thus the five countries including the Soviet Union reportedly made drastic reductions in the national illiteracy rate. The most well-known mass adult literacy programmes in the developing world was initiated by Dr. Frank `Laubach, an American missionary working in the Philippines called: "Each One Each One," Whereby volunteer tutors each taught an illiterate, who in turn would teach someone else.

The Experiential World Literacy Programme (EWLP), UNESCO launched in 1967 that included adult education, which earlier called fundamental education. EWLP basic idea was to combine literacy and numeracy with a program of education in basic vocational skills directly linked to the occupational needs of participants. This life-oriented literacy program not only concerns with economic, but also on health, nutrition, family planning, and other concerns related to daily living. The Total Literacy Campaign (TLC) in India was launched in 1988, has been undertaken in over 550 districts with a target of making 100 million people literate in a decades in the age group of 15-35 years. Freirean concretization influences can be seen in the Action Aid education projects (Action Aid, 2000) in Bangladesh and other South Asian and African countries named Regenerated Freirean Literacy through Empowering Community Techniques (REFLECT).

VIII. METHODOLOGY AND DATA USED

The paper used author`s own personal working experiences with GB and uses GB secondary data and reviews GB literatures. Author's past experience working with different micro-financing Institutions (MFI) programs and the application of the Sixteen Decisions has

influenced writing this paper. This paper enlarges readers about Grameen Bank adult learning strategies, campaigns and knowledge. The study also contains literature review and short history of the adult education programs in different countries.

IX. DISCUSSION OF FINDINGS

a) *Grameen Bank Micro-Credit Program and Sixteen Decision Campaign*

Grameen Bank "Sixteen Decisions" is a socio-civic consciousness raising program and GB's group and center formation by-laws have leadership practices built-in. Grameen Bank group based micro credit operation meetings, campaigns, and trainings directly address their poverty issue (Rouf, 2011). Now in GB 97% are women borrowers. Majority women borrowers (75%) are below the poverty line (Yunus, 2008). However, women's economic growth cannot ensure women's free voice, choice and liberation from their male dominated families and communities. Hence GB designed Sixteen Decisions for borrowers for informing them for their wellbeing.

b) *Grameen Bank Sixteen Decisions*

GB's field employees voluntarily discuss different issues and Sixteen Decisions, which are related to GB women borrowers social, economic, cultural, environmental and civic public space exploitation with clients in different venues, including the client's mini meetings, orientation meetings, open house meetings, weekly center meetings and especially in face-to-face informal group training sessions before clients receive their loans. GB has developed women's civic consciousness-raising program through following the Sixteen Decisions by its clients. Although all sixteen decisions are designed and stated in a simple way, few of them have direct tangible messages to create awareness among borrowers about socio-civic and economic issues. For example, among GB's sixteen decisions the 4th, 5th, 7th, 8th, 9th, 11th, 12th, 14th, 15th and 16th decisions are directly related to women's private and public space development in the community. Some sixteen decisions principles have intangible social messages that contribute to creating positive spaces for women in their family and public space. For example, the 11th slogan is to initiate dowry-free marriages among borrowers and their children, the 12th slogan is that borrowers shall not inflict any injustice on anyone, neither shall they allow anyone to do so. Among GB's sixteen decisions, the 12th, 14th, 15th and 16th decisions are directly related to women civic rights consciousness-raising and promote a rights-based approach. Although all GB programs are targeted to women's socio-economic development, but its "Sixteen Decisions" campaigns, workshops, and trainings are aimed for their familial and community development. A study conducted by Rouf (2011) shows

that 87% GB borrowers able to take decisions by all family members together. Although GB sixteen decisions don't have direct campaign for taking family decisions jointly; however, it is the transformation of GB adult learning outcomes that has resulted family violence reduces among GB families. However, still in some questions exist are all GB borrowers able to be self-critical, challenge status quo, and achieved their full potentials and self-empowerment in the community?

c) *Different Strategies for the Gb Sixteen Decisions Campaign*

In 1984-1999, GB distributed the Sixteen Decisions' flyers to each center and asked borrowers to discuss them in groups in the weekly center meetings and other leisure time. GB field officials participated in the dowry-less marriages if borrowers invited them. Moreover, borrowers showed their center schools, vegetable plots, orchards, sanitary latrines and improved stoves to the GB field staff that they had grown and constructed. Borrowers also made separate savings for their children's education and children's wellbeing. This demonstrated that the different GB workshops, training programs, meetings, discussions and development programs have influenced the socio-economic life of the women borrowers of Grameen Bank.

d) *GB Borrowers Seven-days Workshop*

GB women once attended seven-day workshops and one-day workshops where women borrowers exchanged information, and follow-ups to the different workshops were conducted in 1979-1999. These workshops were conducted at the branches. Here, every participant had the chance to speak their life stories and build confidence, creating an atmosphere of warmth. These discussions were about the realities of women borrowers' lives such as discussions around their past suffering from poverty with children. The Grameen Bank women borrowers seven days workshops gave GB women borrowers new energy, brought out their own creativity, added new life skills knowledge and drove them to improve the male domination status quo (Bashin, 1991).

Usually one female borrower per center participated in the seven-day workshops and one-day workshops. In each workshop, thirty-five GB women borrowers from thirty-five centers would participate. Breakfast and launch were served in the workshop from the Bank. In addition, the bank distributed fruits/timber samplings, vegetable seeds, ORS packets, Alum packets and iodized salt packets to the participants. Two women program assistants facilitated each workshop. Different posters on women's liberation, women's health, children's health, balanced diets, vegetable production, homestead gardening, backyard poultry, community forestry, and adult literacy were

displayed in the workshop room. In the workshop, GB also demonstrated how to prepare oral saline at their home for diarrhoea prevention, sanitary latrines, safe child delivery, cooking, soil improvement, stoves, solar energy, and biogas plants etc.

Moreover, in the workshops different subject specialists' resource persons came from outside; like medical doctors from public hospitals, educationalists, nutritionists, nursery planners, agriculturalists, livestock officers, fisheries officers, cottage industry officers. They talked about primary health care, women's health, children's health, child nutrition, child education, livestock vaccination, crop production, and integrated pest management (IPM) in the workshops and deliver lecturers. Moreover, GB high officials like zonal managers, area managers, program officers and branch managers of Grameen Bank also talked in the workshops. Workshop facilitators, GB officials discussed in detail the "themes and benefits of the Sixteen Decisions" to the participants. GB officials explained the effects of dowry, teenage marriage, the benefits of using sanitary latrines, women's unity etc. Workshop participants arranged dowry-less marriages in the workshop and GB praised those who arranged dowry less marriages and discouraged teenage marriage. GB field employees discussed those initiatives in the weekly center meetings too. It is important to note that workshops lectures avoid one way delivering lectures in workshops sessions, rather enhance interactive dialogues that are more effective to workshops' participants.

Illeris, K. (2002) and Welton, M (2003b) find adult learning is the building blocks of human development in the areas of cognition, emotion, and social interaction. In these perspective, although the GB Sixteen Decisions campaigns do not exactly follow the strategies and themes of the western type of consciousness-raising discussions like women experiencing violence from their male partners, sexism, mothering, women housewifification, discrimination of gender division of labour, women's subordination, women's abuse and domestic violence, personal is political; however, GB officials discussed the process of women's marginalization, women's exploitation, injustice and oppression process by the elites, money lenders and landlords. GB always gave advice to its borrowers to see their daughters and sons as equals, not to discriminate on children based on sex, rather to give them all an education. GB advises its clients to instead of spending money on a dowry for their daughter's wedding rather to spend money on her education so that she could become exposed and aware of her different rights, and issues in the family and in the community.

e) *GB Follow-up Workshops*

Grameen Bank also organized follow-ups to the seven-day workshops where participants share their

ideas, skills and knowledge with their center members immediately after the workshops. Moreover, GB women clients conducted one-day picnic gatherings within their neighbourhoods after three months of the workshops where they cook together, eat together, play together, discuss together about their groups, center and identified problems and issues for solving collectively. In this gathering, GB employees also joined and discussed and reviewed the center performances.

f) *GB Exchange Visit Program*

Paulo Freire in his book *Pedagogy of the Oppressed* (1970) and *Education for Critical Consciousness* (1973) uses the term consciousness, understand what one reads and to write, creates and recreates an attitude-a self-transformation producing a stance of intervention in one's context (Freire, 1973, cited in Jennings 1990). The critical consciousness transformation applications can also see through exchange-visit programs of Gramen Bank where center chiefs stayed in other branch centers clients' houses for three days. Then hosted center chiefs stayed in guest center chiefs' houses of the other branch for three days. At the 7th day both women borrowers' and branch managers sit together and reviewed borrowers' observations and experiences in the review session. Borrowers discussed what they observed and learnt from the exchange visits to other branch centers: women borrowers' loan utilizations and their businesses status, children's education, housing, whether the Sixteen Decisions were followed by the borrowers individually, and collectively in centers, balanced diet preparation, harmonious relationships with the family members, used sanitary latrines, drank pure drinking water, grew and ate vegetables, mentioned center discipline, integrity among center members etc. Through this exchange visit program, GB women borrowers identified each one's positive and negative features of the Sixteen Decisions, their loan performance portfolios and the respective centers' discipline. Women borrowers this physical movements to other centers in other branches, attending different center meetings as guests drove them to develop their psychological development and social mobility in their life by networking among neighbouring branches' women borrowers; it helped them to share, exchange and learn ideas from homogeneous likeminded women borrowers. However, now these excellent programs are closed in GB because of funding and GB field staff overloaded with loans transactions.

g) *GB Borrowers Annual Gatherings*

Scott, S. M. (2006) identifies individuals intend to learn from events and messages. This theory implication can be found in GB annual gatherings. GB women borrowers' gathered annually (Barsha Purti) and celebrated their business fairs in every branch every year until 1995. In this annual gathering, 1500-3000

borrowers gather together in their locality; chat and interactions each other and sell their products in these gatherings. Children jointly showed their parades, gymnastics, dance, songs and theatre in these occasions. Sometimes, Muhammed Yunus participated and celebrated these annual festivals fairs and children's games along with borrowers. These annual gatherings had an impact on borrowers' lives, and their family members. For example, they feel they are not alone or isolated, rather they assumed they are important people and are united in the community. Moreover, the rural elites saw these events and saw that these people had awakened and were participating in the social-economic life of the community. These annual gathering festivals have multiple impacts in borrowers' leadership development in their private and public life; however, now this program has closed because bank branches need a long time and a large budget to organize such events every year. The field employees find it is now difficult for them to manage time to organize such huge events in addition to their huge loan disbursement and loan collection jobs. A bank worker now deals with 600 borrowers' different types of loan proposals-flexible loans, education loans, and micro-enterprise loans, collect pension schemes money, selection of children for scholarships etc., loan disbursement, loan collection, savings collection, and group training.

h) Grameen Bank Women Borrowers Leadership Skills Development

Moreover, GB's group, center leadership practices built in Grameen Bank peer lending credit program has been trying to develop their leadership development and to empower them to develop their decision making abilities within their families as well as in the public space. Borrowers' understanding of GB's by-law and 16 slogans can help them remove barriers in empowering women against male domination in family spaces and public spaces in the villages. When these barriers are understood by women, it is easier for them to address the issues of women's empowerment and leadership development in private and public spaces. For example, GB borrowers stand against and protest against GB dismantled government policy in Bangladesh in 2013. Now Government of Bangladesh withheld GB dismantle policy.

Through center meetings discussions and interactions among them, GB borrowers become exposed to various issues and are informed about different developmental information, interact with their centre members resulting in the development of a harmonious relationship among centre members and develop social solidarity, integrity, and promote cohesion and women's awareness about their various human rights issues. GB borrowers' weekly meetings have implications to women intra-household power relations, "family partnerships," their cognitive

development and adult learning dialogue engagement sensitized them about their deprivation. These adult learning dialogues develop their confidence, reinforce and nurture them to achieve gender equality; however, still patriarchy hurts them, confuses them, and makes them inferior, invisible, disempowered and oppressed women in the family and in the community context. Bangladeshi many scholars realize that patriarchal oppressions are unacceptable and uncomfortable for them (Abdullah, & Zeidenstein, 1982; Jahan, 1995; Mahmud, 2004; Rathgeber, 1990) because husbands, fathers and brothers are controlling their wives, daughters and sisters respectively; women are not free from patriarchal dominance in their society. Although GB borrowers are not challenging patriarchal values and norms where they are living; however, GB sixteen decisions adult learning campaign has created aware them about this issue. As a result, the patriarchal values and norms are melting down as their logical arguments cautions to their mates and community elites.

i) GB Adult Learning is Working for GB Women Borrowers' Financial and Non-Financial Development

GB has initiated several projects for marginalized women's income generation and environmental projects for increasing their self-employment and paid-employment and to raise awareness about various issues that are related to marginalized women in the villages in Bangladesh. GB orients these programs to its borrowers through non-formal adult learning training, discussions and dialogues that mentions earlier in the paper. GB different literatures mention that GB is successful to implement is different schemes like micro-credit, savings mobilization, education loans, housing loans, latrine loans, handloom loans, crop production loans, agricultural projects for irrigation, seed production, seed preservation, distributing vegetable seeds, oral saline (ORS), alum distribution for pure drinking water, crop processing machines, community forestation, fortified yogurt plants for eradication of child malnutrition, eye hospitals, rural pathological clinics, paramedic clinics, livestock development, poultry development, rural children's education center, cell phones, nursing training, rural garments, mini bio-gas plants, home solar system, and improved stove distribution (Todd, 1996). All these tangible material development projects and intangible projects (civic development, leadership development, critical thinking and challenge status quo), ideas disseminate and organized and conducted by face to face workshops, trainings and meetings. GB provides information on public health, nutrition, adult education, women's rights, immunization, vaccination for livestock, integrated pest management (IPM), and homestead gardening for GB borrowers in the centers (Ibid, 1996).

Several NGOs and many international organizations are attempting to address the feminization

of poverty, the dowry issue and to empower women in Bangladesh, but they are working piecemeal and often cancel out each other's efforts. Therefore, NGOs alliance with an inclusive women's collective action awareness empowerment project and campaign needs to be included, which should be an integrated development program that includes income-generation, education, health, agricultural and legal services for poor women at the village level. This is urgently needed because for poor women, their poverty is not just an issue of increasing income, and fulfilling basic needs, but fulfilling their fundamental human rights (Collins, 2006), abolishing dowry, teenage marriage, gender division of labour, sex discrimination, the devaluation of women's domestic chores, and the abuse of women in the family spheres and public spheres still are concern too.

j) *Revision of The Sixteen Decisions and Revitalizing The Sixteen Decisions Adult Learning Awareness Campaign*

Currently, GB is not organizing Sixteen Decisions awareness campaign workshops to explain the significance of the Sixteen Decisions to women. Now, GB has begun printing the Sixteen Decisions on the backside of the borrowers' loan pass book and borrowers themselves can read these sixteen decisions and possibly reflect on how they might impact the socio-civic-environmental issues they face. The campaign through printed material supply strategy is not enough to raise awareness among the borrowers of the challenges and opportunities they face for socio-economic development for marginalised people (Bhola, 1984). However, GB women borrowers feel free and comfortable to visit GB offices, and to work with GB employees. For example, Majeda, a GB borrower says, "My husband is alive. To do public functions, it requires interactions with males, but religious leaders' are against it and claim that women are breaking Purdah. Society may treat me badly unveiled and I might be unaccepted in my society. However, in GB, we women can retain our purdah because there is a separate restroom for women in grameen bank offices. Moreover GB officials respect us. I don't care village whispering."

GB Sixteen Decisions campaign and its implementation by GB women borrowers follows the Sustainable Development Approach too because GB women borrowers not only encompasses income-generation, and bring money in their family but the "Sixteen Decisions" campaign is also a process that incorporates people-centered development (Joan, 2006; Korten, 2006; and Sen 1995) where massive women have participated in this "Sixteen Decisions" campaign for their socio-economic and cultural development. Moreover, GB adult learning different principles and slogans are socially, environmentally and economically sound, follow sustainable business practices and promote stewardship of the local social economy.

GB borrowers are gradually moving to make their space in all local councils, regional councils, and national councils; and participate in the public decision making processes. Elites people now counts them, sit them in elites meeting, or any other public occasions and events. Previously these disadvantaged people were used to work as labors in elite' lands, houses now they become their colleagues in the councils. For example, in 2008, there were 79 Grameen Bank women borrowers running for Upzilla vice-chairmen for the first time in Bangladesh. In each of the constituencies of the Upzilla vice-chairmen, there are 250-300 Grameen Bank centres. These GB borrower candidates visit the centres and campaign and borrowers also campaign for them. This networking process helped these 79 women vice-chairmen win the elections (25% of the total seats) and they are now representing marginalized women. This statistics indicate that gender changes are happening as women are becoming successful in representing their family and holding public offices in patriarchal Bangladesh. Although many borrowers are not yet formal councillors, they are nevertheless invited by their respective formal elites or informal village elites to attend the hearing committee meetings. Now, if village elites make an unjust decision against marginalized women, the Grameen Bank borrowers who participate in the meeting protest against the injustice or suggest an alternative solution. For example, Sophina says:

"If I am not present in my community hearing committee, the Union Parishad member (Councillors) shall wait until I arrive before making the decision."

k) *GB Women Borrowers' Opinion of Their Engagement in Community Activities*

In this regards a research report (Rouf, 2011) finds that two-thirds of participants' say that they like to participate in community activities. Borrowers' regular visit to Grameen Bank office, center schools, attending workshops enhances their public space development. For example, Halima, borrower of GB says:

"By joining in GB, my mind has opened, my intelligence, experience and ability to speak to different people has also increased. I distribute relief and senior's allowances to my neighbours. Moreover, I have developed my family decision-making skills."

GB borrowers have also determined for their second generation education. They do not want their daughters to suffer from illiteracy Hence GB women borrowers encourage their daughters and sons to pursue higher education. For example, one GB borrower Shajeda says:

"I sent my first son to Cyprus and I shall send my second son abroad for studying higher education".

This is implication of 5th slogan of the sixteen decisions.

X. IMPLICATION OF THE PAPER

The end product of this paper encourages Grameen Bank women to be able to use the knowledge for the improvement of personal life and citizenry development in their communities. This paper discovers GB non-declared adult learning and its implication to borrowers' social life.

XI. LIMITATIONS OF THE STUDY

The study measures GB women borrowers' family space and public space development through knowing and following the Sixteen Decisions, but do not measure their economic development and micro-enterprise development that is also significant. Without verification, the researcher recorded participants' self-reported statements during the interview. The paper does not have primary survey data on the impact of GB borrowers in their life. The study only reviews GB sixteen decisions adult learning campaigns and adult women center meetings outcomes.

XII. VALIDITY

This paper has intrinsic validity because it defines and reviews non-formal learning skills from adult educators and adult learners' perspectives and contexts. The paper has external validity too through careful review and analysis of GB adult learning strategies and implementations. The GB sixteen decisions adult education campaign lenses from Freirean literacy through empowering GB borrowers' by GB adult learning different techniques and events (seven days workshops, exchange visits and group training etc.).

XIII. STUDY FINDINGS AND CONCLUSION

The GB "Sixteen Decisions Awareness Creation and non-formal learning Campaign" through workshops, mini group sessions, and training has been reduced since 1999. Restarting the "Sixteen Decisions Awareness Campaign" with a new approach is important. GB could focus on formalizing and streamlining its non-formal adult learning, which could give way to more sustained adult learning that more effectively responds to the needs of GB borrowers' context and to their family members and also other disadvantaged groups in Bangladesh. GB could provide adult training to its field staff following non-formal learning principles, which could be use more effective ways for adult learning. The GB efforts to adult learning could be looked at by other MFIs/ NGOs and receive lessons from it and apply in their programs whatever applicable in Bangladesh.

The author agrees with Education Watch (2005) flexible way with contextual mass adult literacy education program through involvement of adult

learners in development activities, including income generations activities, numeracy and financial literacy, public health education, mother and child health education and other specific skills learning programs are important (Becker, 1993; Bouchard, 2006); Ontario Public Health Association & Frontier College, 1989). GB could develop non-formal learning reading materials and written materials with attractive audio video films, cartons, pictures (visual arts) and technical support tailor to the local conditions and with local cultural expressions could make available to GB borrowers' families and other adult learners in Bangladesh.

As GB borrowers graduate and achieve some of their basic socio-economic and civic issues, Grameen Bank organizes non-formal learning workshops and seminars against male chauvinism and gender discrimination in the family and in the community. This non-formal adult learning strategies exposed GB borrowers to social, economic and ecological issues around them. However, also, it is very important that GB advocate for law enforcement for dowry violence, teen age marriage at both the macro level and grass roots level. The GB credit and non-credit programs can have a more positive impact on Bangladesh, if the Grameen Bank adult learning facilitates and works more on following two-way dialogue style communication adult learning strategies. These actions would develop women's critical thinking development and leadership development so that they may cope with the existing social norms and values in their communities.

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Swami Vivekananda: A Management Guru

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Abstract- The Indian tradition provides a very rich of concepts and ideas in the domain of personality development. These ideas have been presented elaborately in the Vedas and Upanishads which are the richest sources of understanding personality development in ancient Indian thought. The issues of self, soul, human nature, human existence, and human experience in terms of what they are, what they mean, how they are determined, their manifestation in the human being and their role in mediating personality development from the core themes around which personality development can understand according to the ancient philosophical tradition. Swami Vivekananda's concept of development of personality is very much influenced by this philosophical notion. Vivekananda believes that evolution in human personality during recorded time has been social rather than biological; it has proceeded not by heritable variations in the species, but mostly by social, intellectual and moral innovation transmitted to individuals and generations by imitation, custom or education. This paper focuses on the Swami Vivekananda's orientation towards the concept building of modern management.

Keywords: management, personality, value, strength, leadership.

GJMBR-G Classification : FOR Code: 220399, 229999



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Swami Vivekananda: A Management Guru

Dr. Sribas Goswami

"Take up one idea. Make that one idea your life - think of it, dream of it, live on that idea. Let the brain, muscles, nerves, every part of your body, be full of that idea, and just leave every other idea alone. This is the way to success." —Swami Vivekananda

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I. INTRODUCTION

Think of some great leaders in the history. What is common in them? It is their charismatic personality which is influencing generations. What is personality? It is not physical appearance or strength. It is not brain power or intellectual capacity. According to Swamiji, personality is deeper than that. Personality is related to will power, soul or atma of human being. There are lots of personality development courses today. Behavioral science is an important area of discussion in modern times. We read lot of books on this subject written by western management gurus. Can you believe that Swami Vivekananda wrote on personality development 100 years ago? Management gurus and researchers should understand the approach of Vivekananda. Today, I would like to share some of my learning from Vivekananda on personality development and his management capacity.

Supreme value of youth period is incalculable and indescribable. Youth life is the most precious life.

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Youth is the best time. The way in which you utilize this period will decide the nature of coming years that lie ahead of you. Your happiness, your success, your honor and your good name all depend upon the way in which you live now, in this present period. This wonderful period of the first state of your life is related to you as the soft wet clay in the hands of the potter. Skillfully the potter gives it the right and correct shapes and forms, which he intends to give. Even so, you can wisely mould your life, your character, your physical health and strength, in short your entire nature in any way in which you make up your mind to do. And you must do this now.

Swami ji tells us that it is easy to understand body and brain. But the soul or atma is deeper one and also finer one. This is the root of everything in human being. Controlling this root is important to control everything. He who knows and controls his own mind knows the secret of every mind. Vivekananda says that the body and brain are temporary. Souls are immortal. Swamiji says that everybody is searching for God and divinity outside. But divinity resides in every soul. If we understand this spirit there will be harmony around us.

While speaking about personality Swami Vivekananda has emphasized on physical, mental and spiritual personality. He said, "Be strong my friends, you will be nearer to heaven through football than through the study of the Bhagavad Gita." This should not be misunderstood that he was against the studying of any religious scripture.

To develop our personality, we need to learn from both happiness and pain. Sometimes we learn more from pain. Man's character is the collective expression of past experiences. These experiences result in habits. Swami ji says that we need to have vairagya to change our habits to develop a better character. Swami ji also teaches us how to control our negative emotions.

But he was against the nature of so-called religious practitioners. He was against the nature of people, who sleeping in lethargy under the name of satvik (pious and balanced) nature and wearing the garb of religion proclaim themselves as the sole defenders of dharma. In another place he said, "Strength is life and weakness is death. Strength is felicity and immortal; weakness is constant strain and misery." The strength which Swamiji was expecting is physical, mental and spiritual.

Speaking about mental personality Swami Vivekananda strongly emphasized on mental freedom.

This simply means everybody has to strive hard to gain mastery over mind and better the power of concentration. Further he added that difference between animal and man is the difference in their power of concentration of mind. Along with concentration of mind, will power is another important facet of mental personality. The remedy to destroy weakness of anything is not by brooding over it but by thinking of strength and through positive and constructive activities. The effort for creating our personality has to continue for a long time without any lethargy or frustration. It is like avoiding any stain on a brass vessel otherwise one has to clean it every day. Or if we want to dig a well and get water, then we have to dig at one place constantly and deeply and not by shallow digging at several places.

Each soul is potentially divine. The goal is to manifest this divinity within by controlling nature, external and internal. Do this either by work or workshop or psychic control or philosophy - by one or more or all of these - and be free. This is the whole of religion. Doctrines and dogmas, rituals, books, temples or forms are but secondary details. It is not confined to any form of god or different styles of prayer and it is not the rules and regulations written in religious holy books. But these are means to unfold our spiritual personality and not the goal in itself. The spirituality means manifestation of the potential divinity within us by work (karma yoga) or worship (bhaktiyoga) or philosophy (gyana yoga) or psychic control (raja yoga). The characteristic of this manifestation is the mastery over the inner and external personality and the result of it is total freedom.

This is what Swami Vivekananda, the patriotic and revolutionary monk of India envisaged in the human personality. He inspired and motivated hundreds and thousands of young minds in India before independence and still his thoughts are not reduced in their intensity even by an ounce to attract people from all over India and from rest of the world.

II. SWAMI VIVEKANANDA: LEADERSHIP AND ORGANIZATION BUILDING

This incident took place in 1895. The place was London. Swami Vivekananda was to give a public lecture and he had come to London with Swami Saradananda. When it was time to stand up and speak, Swami Vivekananda suddenly announced that Swami Saradananda would deliver the speech instead of him. Though taken by surprise, Saradananda did an excellent job that day, and thereafter too. Swami Vivekananda had realized that all Saradananda needed was a little push to bolster his self-confidence. This incident in isolation may not say much, but we need to see it from the perspective of the leadership and management style of Swami Vivekananda.

Swami ji was not only an inspirational leader, but was also a very pragmatic one. He not only believed

in 'Servant-based Leadership' but constantly endeavored to empower all those around him. In dealing with his brother-disciples and followers, he evoked what is today popularly known in the management world as the 'Pygmalion Effect'. Management expert J. Sterling Livingston describes it as the effect of enabling subordinates to excel in response to the leader's expectation of them. Swami Vivekananda had a high expectation of his followers and he communicated that to them clearly, thus eliciting a high level of performance. Leaders empower their followers by believing in them, and they rise to greatness as a result. The leaders make themselves larger by enlarging others. The leader constantly aims at moving people around him from dependence to independence to the state of inter-dependence. Swami Vivekananda had chosen 'empower and facilitate' philosophy over 'command and control' long before modern management realized its potential. Trust plays an important part in the process. If the leader does not trust his followers, he will use control instead of empowerment. Swami Vivekananda while exhorting his disciples to the highest levels of work had the fullest trust in them and their abilities. His urge to motivate people around him to aspire for higher levels of performance can be seen from this letter of his to his direct disciple Swami Shuddhananda in 1897. He writes, "...Lastly, you must remember I expect more from my children than from my brethren (his brother disciples). I want each one of my children to be a hundred times greater than i could ever be. Every one of you must be a giant – must, this is my word. Obedience, readiness, and love for the cause – if you have these three, nothing can hold you back."

This also shows Swamiji's interpersonal skills and the ability to motivate and develop people. One can even say that Swamiji's call, "Arise, Awake and stop not till the goal is reached" was nothing but an attempt to empower people en-masse. J Carla Nortcutt had once said, "The goal of many leaders is to get people to think more highly of the leader. The goal of a great leader is to help people to think more highly of themselves." This is perhaps the best description of Swami Vivekananda, the greatest leader of our times.

Swami Vivekananda as a leader also needs to be measured and assessed from the point of view of these criteria. He not only created an extraordinary institution for growth of spirituality but also made sure that the welfare of the people would be the centerpiece of the organization's work. This is clearly evident in the motto that he gave the Ramakrishna Mission and Ramakrishna Math – 'Athmano Mokshartham, Jagath Hithayacha' - where the realization of the personal self had to go hand in hand with the betterment of humanity.

Swami Vivekananda as the founder of the organization had to create the larger vision and constantly work towards building not just the

organizational processes but also the people to man these organizations. He had to lay down the rules, set value systems and ensure that it was well communicated to his colleagues and team mates. He had to inspire people to not just take on the vows of poverty and chastity but also engage themselves in meaningful social work. He was the trainer, visionary, organizational behavior expert and the charismatic inspirer of men – all rolled in one. One also needs to understand that a leader's work cannot be measured merely from his immediate contributions. Much of the good work that he has done will be evident years later. The Institution that Swamiji has left behind is proof of the extraordinary leadership that he gave it during the years of its inception and infancy. John Maxwell, a Christian pastor and leadership expert writes, "If you develop yourself, you can experience personal success. If you develop a team, your organization can experience growth. If you develop leaders, your organization can achieve explosive growth." The fact that the Ramakrishna Math & Mission achieved explosive growth long after Swamiji's death is testimony to the fact that Swami Vivekananda helped create great leaders too.

Swami ji was conscious of not making the organization too dependent on him or becoming 'Vivekananda Centric'. He never lost sight of the 'work at the center' which was of far greater importance than either himself or his image. He never assumed any formal office for himself and made sure that from the inception, there were others to take on the mantle and lead the organization. His primary role was to mentor, guide and train these leaders. The Ramakrishna Mission is respected for the work that it does not just in India, but all over the world. They spend close to Rs 2 billion in various welfare activities and communities, governments and donors have immense trust and faith in their transparency and fiscal responsibility. Swami Vivekananda undoubtedly has left behind an enormously positive legacy – not just an organization that any nation can be proud of, but also successive generations of positively charged up young people who share and believe in his vision and message. His loudest and greatest legacy is the millions of inspired people who dream of building a better nation and a better world.

III. LEARNING FROM ADVERSITY :LESSON FOR MODERN MANAGEMENT

Swami Vivekananda often related the experiences of his time and Swami Sharadananda recalls him saying once, "Even before the period of mourning was over; I had to go about in search of a job. Starving and barefooted, I wandered from office to office under the scorching midday sun with an application in hand, one or two intimate friends who sympathized with me in misfortunes accompanying me sometimes. But

everywhere the door was slammed on my face. This first contact with the reality of life convinced me that unselfish sympathy was a rarity in the world – there was no place in it for the weak, the poor and the destitute." Swamiji's legendary concern for the poor and the downtrodden was born out of these experiences and possibly shaped his thinking and future actions. Studies in modern management have many lessons to learn from him. Many complexities arising out of diverse institutional mechanism can be solved through his approach to the practical life. Only 'get done the job tactfully' is not going to ameliorate our quality of daily management practices in institutions but we need to think vastly through non-material approach with philanthropic ideas as narrated by Swamiji.

IV. VIVEKANANDA'S VIEW ON GLOBALIZATION

It is commonly understood that globalization is related to a process of doing certain things according to universal standards. This process can be expanded into various areas, provided each of them is exposed at the global level, and can be considered as an open-border relationship of accepting the so-called universal standard of modernity which, sometimes, contradicts elements of indigenous cultures. In another respect, globalization is connected with the interdependence of nations in the fields of commerce, investment, communications, and ideas. Looking at the above definition, such things in fact already emerged hundreds of years ago. It is likely that the word globalization has been introduced with the aim of promoting global culture so as to replace the local, now regarded as obsolete. Whatever it is, it seems that globalization has been a subject of the utmost effort at conceptual redefinition by intellectuals and scholars. Previously, the words that had connoted globalization were more likely to be related with ideas of internationalization or universalism, depending on what it was that people wanted to disseminate across cultural and sociological frontiers. The views of the Indian philosophers, for instance, were widely circulated long before the emergence of scientific progress as we know it today. Without the use of modern communications, their philosophical ideas reached every single mind in the domain of intellectualism. It is quite interesting to note that the roots of globalization, as it took place in the past, were not simply related to commercial exchanges between people from different regions but also expanded into inter-cultural connections. In India it is no exception. The process of acculturation is fast increasing and caused a rapid social change in Indian traditional culture with hidden possibility of a fresh culture in international standard.

However, not all human beings have an equal capacity to come up with great ideas that are demonstrated on a global scale, and it is a part of the

rule of nature that they have been granted different intellectual capacities. Whatever the outcome of intellectualism, it will be of no avail unless it is disseminated to others. In view of this, globalization touches on the fundamental issue of promoted ideas, the results of advancing knowledge. Sociological experts maintain that human beings cannot perpetuate their lives if they isolate themselves. In this sense, intellectual interaction in socio-political, economic, military, medical, mathematic/geometric, artistic, and aesthetic fields, even in the metaphysical, could be seen as a process of globalization. Hence, the subject under discussion is related generally to the interaction between people of the Earth across vast distances.

Modernization in Indian tradition through globalization is a very vast process. The recent trends show that with the help of IT sector Indian culture is getting mixed with the global culture. Specifically our country is identified with our culture, philosophical thought, and spiritualism. These are the characteristics of India. But a common discourse says that in this country globalization process has crept slowly in Indian social system weakening the essence of our culture which may also hurt our ethnocentric sentiment.

Globalization is a process which trend to pervade every strata of the society. It will as if engulf the Indian society having its cultural base on deep rooted spiritualism where morality rather than legality seems to play an important role.

Indian society with its traditional values doesn't want to permit their young children to dance in the night club or drink in a bar. Society does not permit in living to gather system of west instead of marriage in our society. The process of globalization seems to threaten the basic value of our society. Boys and girls of metropolis are developing habit of western societies. On the other hand caste system is as if on the verge of collapse. Now the people are recognized in terms of their profession. Inter caste marriage has dangerously shaken the root of caste system – the social fabric of Indian society. Out of such process of globalization a new pattern of society is gradually emerging. The process is very slow but steady. Young people of our country are coming in contact with western society having its base on materialism with sophisticated technology in which people enjoy the society more vigorously. Indian society needs that. The society is awakening from the deepest slumber. The wave of globalization appears to destroy the social inertia of Indian society. The fruit gets decomposed and out of this rotten substance there will grow a tiny plant. And this tiny plant with tremendous vigor will grow a huge plant. In the same way all the rubbish elements of Indian society will go at the impact of globalization and a new social force will emerge whose root will be on moral values and the branches will have spirit of materialism. There will be constant social interaction between the east and west. East society will

get the benefit of technological development where as western society already rich with material culture, crying need of which is peace of society and mind will get such qualities from India. This way the omnivorous process of globalization through acculturation will bring about balance state in the global society.

Therefore the process of globalization should not be considered as a process of conflict or contradiction but it should be thought of as a process mutual acceptance- a process which will enrich the best attributes of all societies. Swami Vivekananda wanted to see the globe through vigor of industrialization, urbanization and material development of west and spiritualism and humanity of east so that a complete human civilization can be grown up across the world.

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Seasonal and Diurnal Variability of Albedo and Soil Moisture over Ranchi

By Roshan Kumar & Smita Dey

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Abstract- Land surface shortwave albedo plays a central role in global and regional climate modeling. Remote sensing of surface properties and estimation of clear sky and surface albedo generally assumes that the albedo depends only on the solar zenith angle, which is verified as surface albedo decreases with increase of solar elevation angle (SAE), when SAE is greater than (value of angle=45deg.) it becomes constant. Fluctuations of soil moisture result in large variation in outgoing energy fluxes, and thus significant variation in near surface relative humidity and temperature. In this study analysis of radiation and other weather data collected from January 2009 to December 2009 at Ranchi in Jharkhand (85°30'E, 23°45'N, elev 652.272) are used to examine the diurnal and seasonal soil moisture variations with surface albedo and their relationship with soil moisture. The diurnal and seasonal soil moisture's effect from rainfall is also discussed. From the analysis of monthly data indicate that surface albedo has inverse relation with soil moisture content.

Keywords: surface albedo, solar elevation angle, soil moisture.

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Seasonal and Diurnal Variability of Albedo and Soil Moisture over Ranchi

Roshan Kumar ^α & Smita Dey ^ο

Abstract- Land surface shortwave albedo plays a central role in global and regional climate modeling. Remote sensing of surface properties and estimation of clear sky and surface albedo generally assumes that the albedo depends only on the solar zenith angle, which is verified as surface albedo decreases with increase of solar elevation angle (SAE), when SAE is greater than (value of angle=45deg.) it becomes constant. Fluctuations of soil moisture result in large variation in outgoing energy fluxes, and thus significant variation in near surface relative humidity and temperature. In this study analysis of radiation and other weather data collected from January 2009 to December 2009 at Ranchi in Jharkhand (85°30'E, 23°45'N, elev 652.272) are used to examine the diurnal and seasonal soil moisture variations with surface albedo and their relationship with soil moisture. The diurnal and seasonal soil moisture's effect from rainfall is also discussed. From the analysis of monthly data indicate that surface albedo has inverse relation with soil moisture content.

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I. INTRODUCTION

Over recent years an increase amount of attention has been paid by the atmospheric climate research community to the role of land-atmospheric interactions in influencing, and being influenced by, the atmospheric structure on large scale. On these issues there are a number of national and international programs devoted. One topic which has been incorporated into these activities is the desire to come to a more comprehensive understanding of the role of surface albedo, soil moisture, soil thermal parameters, and their relationship in climate. It is an aspect of this general question to which this paper has been directed for Ranchi, Jharkhand, which lies at the extreme eastern end along the monsoon trough. The influence of anomalous soil moisture conditions on the atmosphere has been the subject of research for some time. Namias (1958, 1963) was among the first to address the issue, noting that the seasonal anomalies of soil wetness could have impact on seasonal cycle of the atmosphere. Recently, a number of modeling studies have explicitly examined the influence of anomalies of soil moisture on the atmosphere. Shukla and Mintz (1982) examined the impact on the atmosphere of prescribed constant anomalies of soil wetness. They demonstrated that negative anomalies of soil moisture

decreases evaporation rates and increase the surface temperature. In order to regional climatic variation, soil moisture plays a very important role (Elfatih 1998; Douville and Chauvin 2000; Timbal et al 2002; Koster et al 2004; Lakshmi et al 2004; Shi 2009). The soil moisture can greatly affect albedo and evaporation phenomenon. Rao et al., [2008] found new algorithm, which gives a realistic estimation of soil temperature, which is helpful as the tools for interpretation of the role of heterogeneity in observed diurnal temperature variation. Soil moisture formulate the partition the available energy near land surface into sensible and latent heat exchanges with atmosphere (Wei, 1995). Low pass-filter soil moisture has long memory (Pielke et al 1999; Wu et al 2002), which result in persistence of climatic anomalies. Surface albedo is the fraction of incoming solar radiation reflected back to the atmosphere and space. It's a basic property of land surface and is a required component of climate and weather forecasting model [e.g., Knorr et al., 2001; Viterbo and Betts, 1999]. By influencing the absorption of solar energy, albedo helps to determine the soil heat fluxes, latent, sensible and consequently thermal and moisture stratification of the atmospheric boundary layer. So it is imperative that the observed spatial and temporal variability in surface albedo be adequately represented in land-atmosphere models. Climate models commonly specify separate albedos for soil. Earlier research, conducted over a limited geographic area, suggested that observed spatial variability in surface albedo can be related to soil types [Tsvetsinskaya et al., 2002a; Zhou et al., 2003a]. The climate response to change in surface albedo has also been a topic of considerable study (e.g., Charney et al. 1977; Dickinson and Henderson-Sellers 1988; Xue and Shukla 1993). McCumber and Pielke (1981) performed sensitivity tests (24-h simulations) in which soil albedo was free to vary as a function of surface moisture according to Idso's formation. The numerical experiments of Clark and Arritt [1995], who found that the albedo effect is lower the effect of soil moisture availability for the simulation of an atmospheric convection event. Idso et al. [1975] showed in a pioneering field that bare soil is a linear function of the water content in top layer (0.2-cm to 10-cm). Such a linear relationship has been implemented in land surface model (LSMs) [Pitman et al., 1991; Arc and Hantel, 1998; Nai et al., 2001; Lawrence and Slingo, 2004; Matsui et al., 2009]. But Idso's work has been challenged by more recent

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studied which indicated that, for many soil types, a non-linear exponential relationship is more appropriate to depict the dependence of bare soil albedo on water content [Duke and Guerif, 1998; Liu et al., 2002; Lobell and Asner, 2002; wang et al., 2005; Gascoin et al., 2009a]. Guan et al (2009) studied the seasonal variability in land surface albedo and soil thermal conductivity, diffusivity, soil heat capacity and their relationship with soil moisture. The result shows a typical exponential relationship as surface albedo decreases with increase of soil moisture. In dry season the thermal diffusivity is increases as the power function of soil moisture. Charney (1975) discussed the effect of surface albedo's variation on the Sahara desert by the use of general circulation model. According to him change of albedo is an important factor for the formation of deserts and may be pertinent to drought conditions in Sahel. He postulates biogeophysical feedback mechanism in which lack of rainfall leading to a lack of vegetation results in a higher surface albedo. The atmosphere due to high surface albedo and positive feedback between land result in the negative effect of moisture flux convergence and rainfall, and desertification (generally in droughts). From Charney's hypothesis for the maintenance of desert, the use of more realistic albedos tends to regions of lower albedo (Cunnington and Rowntree 1986).

In the present study, A time series of continuous measurements (from Jan 2009 to Dec 2009) from the data on soil moisture, soil temperature at different

depths, soil heat fluxes (at 2.56 & 5cm), air temperatures, wind speed & directions (at 1,2,4,8,16 & 32 m heights), albedo at 32 m height and all four components of radiations at 2 m height were taken from the Land Surface Atmosphere and Micrometeorological Observational System (LATAMOS) established in the Institute at Ranchi (India), which lies along extreme eastern end of monsoon trough line is used to investigate the diurnal, monthly and seasonal variations of changes in surface albedo, solar elevation angle and soil thermal parameters, and their relationship with soil moisture.

II. STUDY SITE AND AVAILABLE DATA

Our study site is Ranchi, Jharkhand (85° 30'E, 23° 45'N, elev 652.272 AMSL), which falls under Chhotanagpur plateau region of eastern (figure 1a and 1b). This plateau is not only important for the evolution of monsoon trough extending from Jharkhand region along its extreme eastern end to the Rajasthan region at the western end, but also vulnerable for the thunderstorm activity during pre-monsoon summer season associated with lightning and also influence rainfall associated with lightning and cyclone during the SW monsoon period.

In Ranchi annual soil temperature varies from minimum 1.0°C at surface in winter to maximum 45.0°C during summer season and soil colour varies from grey in summer to radish grey during winter with small green grass cover during monsoon period.

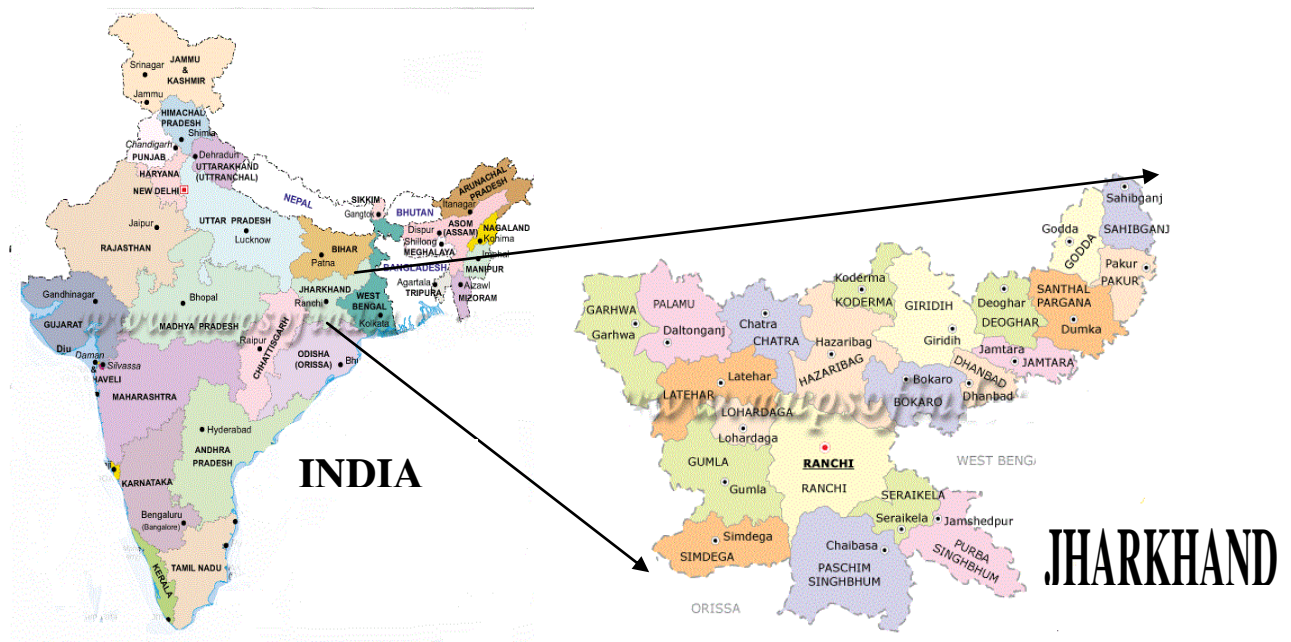


Figure 1 : An overall view of location of the experimental site (85° 30'E, 23° 45'N, elev 652.272m)

a) Relationship of soil moisture and albedo

Land surface albedo (α) can be calculated from the measurements of the shortwave radiation components as follows:

$$\alpha = \frac{\sum(S_{out})}{\sum(S_{in})} \tag{1}$$

Where the summation of incoming radiation or outgoing radiation was carried out over a specified time period. The parameters which influence surface albedo are based on the soil moisture, soil colour, solar elevation angle, roughness and so on. Solar altitude

angle and soil moisture are the two main factors which influence the albedo (Li, 2009). In order to study the influence of soil moisture on the albedo, it is necessary to first examine the influence of Solar elevation angle on the surface albedo. For this, the surface albedo is calculated with Eq. (1). The Solar elevation angle can be calculated from the longitude and latitude of the site, Julian day, and mean measurement time. In addition sharp peaks in surface albedo are removed. We have taken the soil moisture data corresponding to the albedo data. For a 12 hour observation figure(2), shows that during summer Solar elevation angle is maximum and minimum for winter.

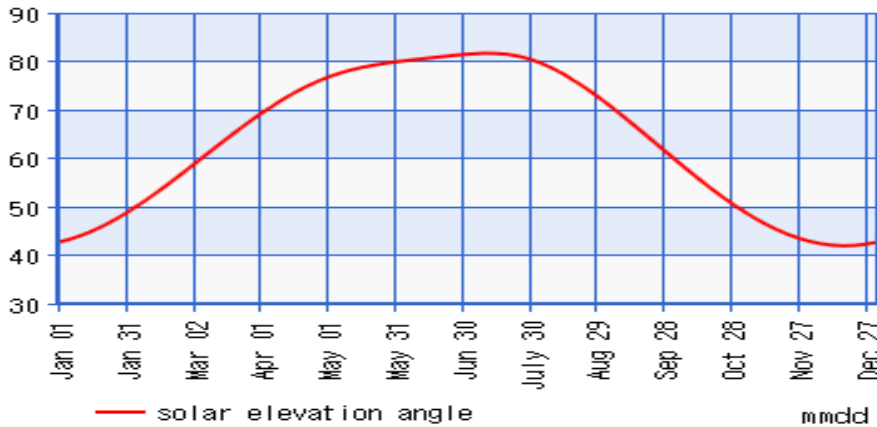


Figure 2 : Variation solar elevation angle with month's (for 12 hour observation)

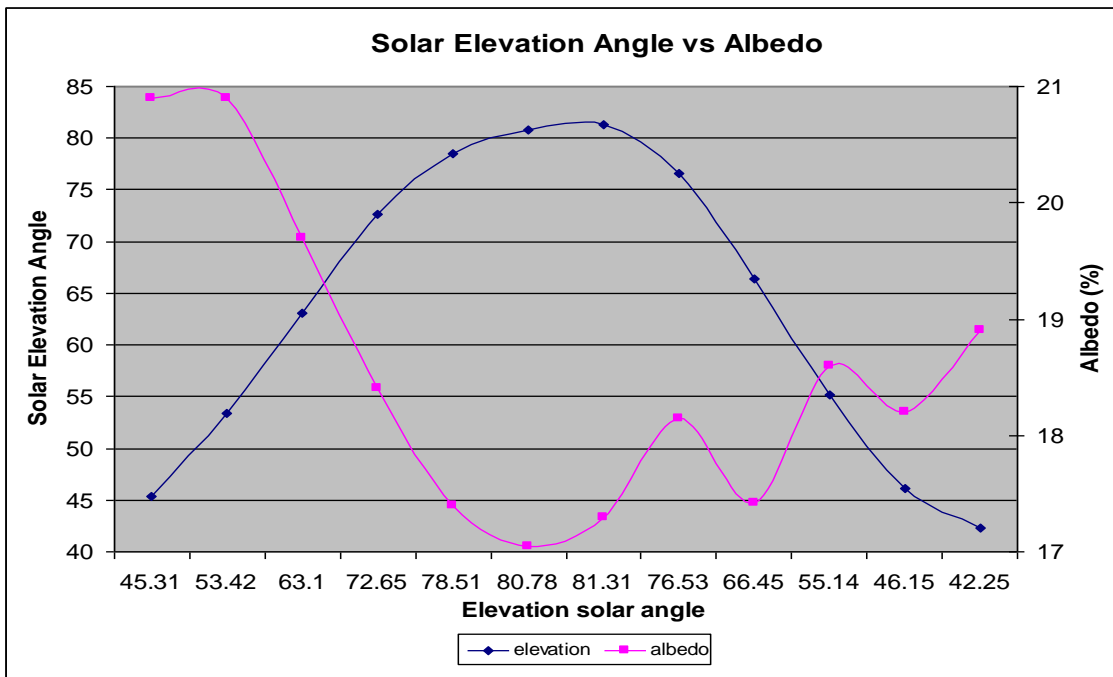


Figure 3 : Influence of Solar elevation angle (12 hour observation) on surface albedo.

From figure (3) We can see that in solar elevation influence of Solar elevation angle on surface albedo is small enough to be omitted when the solar

elevation varies from 400 to 810. When solar elevation angle greater than 450, then surface albedo tends to be a constant.. In this experiment daily surface albedo

calculated from solar elevation angle greater than 45° can be used to study its variation with soil moisture. The soil moisture data can also be used to calculate the surface albedo. Daily average surface albedo (α) is given by the Eq (2)

$$\alpha = 0.2106 + 0.1762 e^{\left(\frac{-ASM_d}{9.321}\right)} \quad (2)$$

Where α is the daily average surface albedo at 15 cm. from Eq(2) decreases with increase of

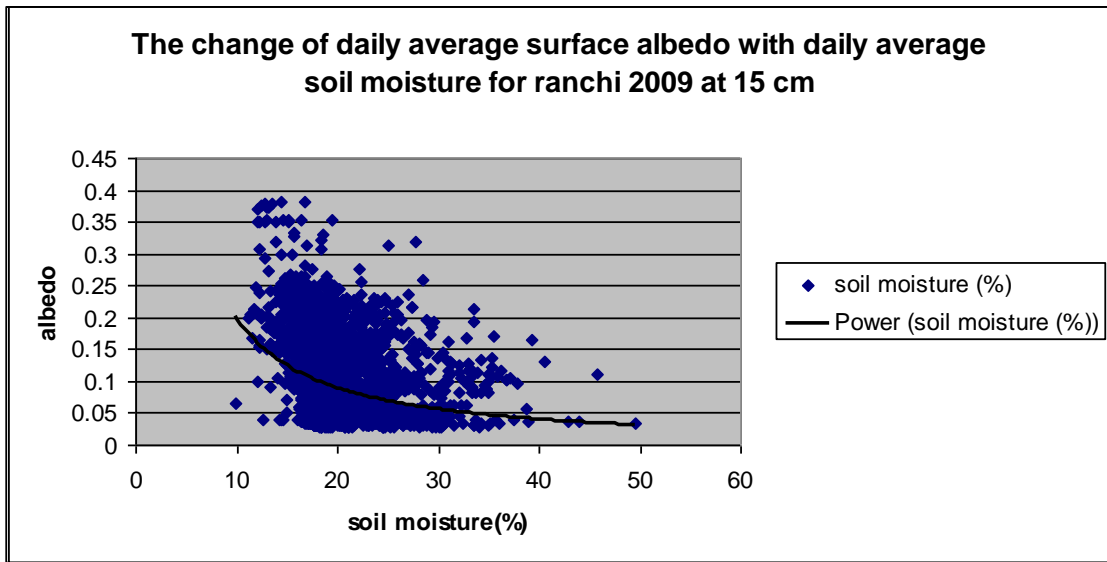


Figure 4 : The change of daily average surface albedo with daily average soil moisture at 15 cm depths

The value is 0.3213 for the regression. Similar exponential relation have also been derived by Guan et al.,(2009), Liu et al., (2008), Wang et al., (2005), Liu et al., (2002), Lobell and Asner (2002), Hoffer and Johannsen (1969). Figure 8 shows the time series of the

daily average albedo and daily average soil moisture content at depth of 5 cm from January 2009 to December 2009. From figure 5 ,it is clear that surface albedo decreases (increases) with increase (decrease) in soil moisture.

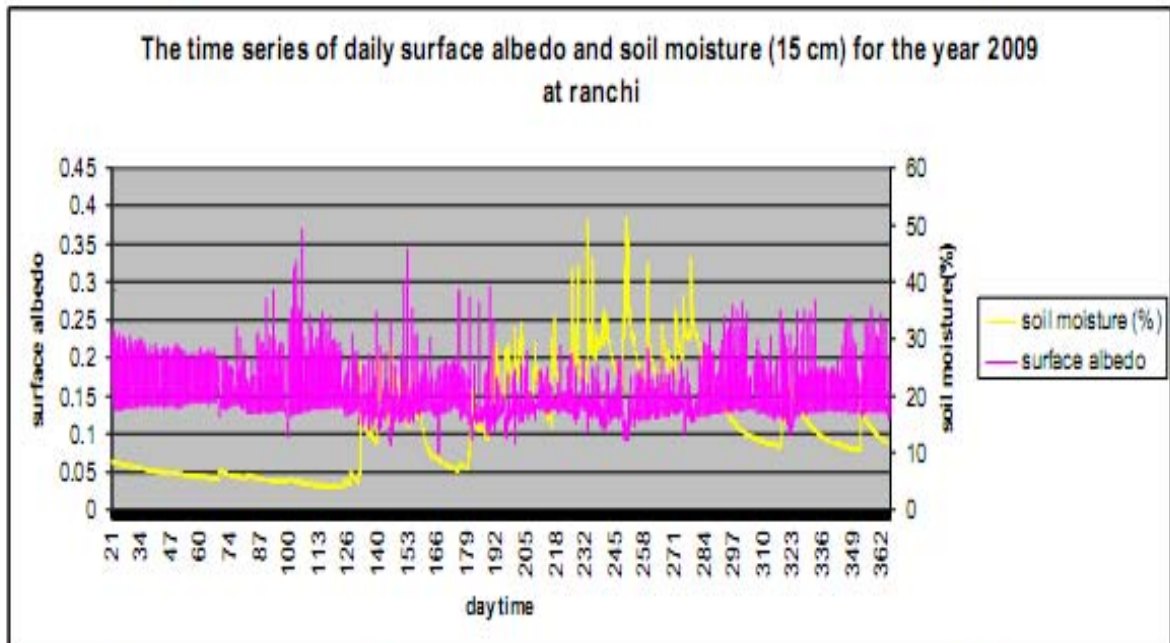


Figure 5 : The time series of daily surface albedo and soil moisture for the year 2009

Remote sensing of surface properties and estimation of clear-sky and surface albedo generally assumed that the albedo variation is symmetrical about local noon, which is shown in figure 6. As the typical diurnal variation of the surface albedo on clear-day

looks like U-shaped curve, in this study, the seasonal and diurnal cycle of soil moisture is observed at Ranchi, which is shown in figure(7a-d).We can see the variation of soil moisture for the four seasons.

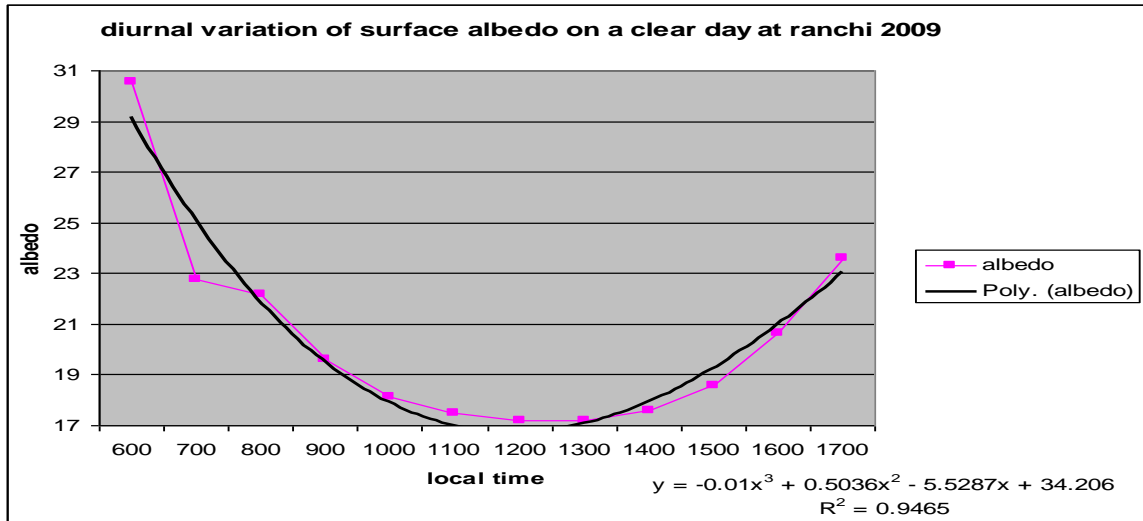


Figure 6 : Diurnal variation of surface albedo on a clear day seasonal and diurnal cycle of soil moisture

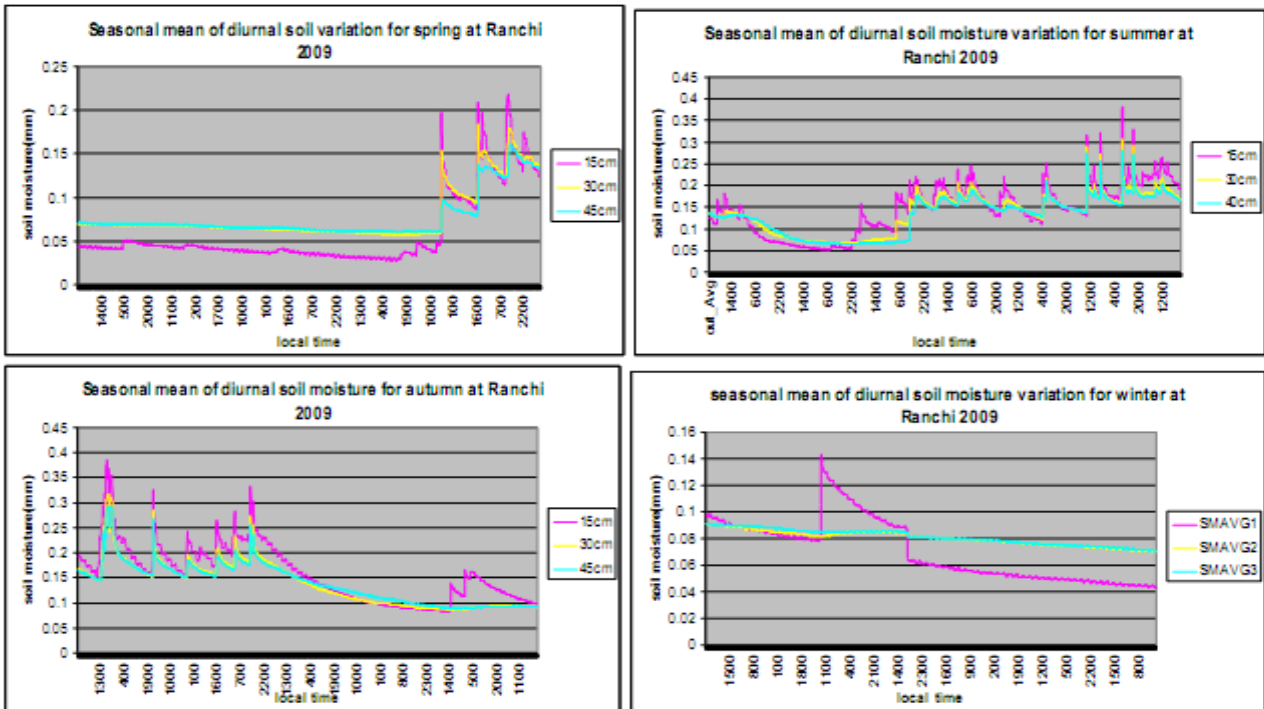


Figure 7: Seasonal mean of diurnal soil moisture variation for different seasons

At the depth of 15 cm,30 cm, and 45 cm Soil moisture content value is observed to be more during monsoon period when the surface is completely wet due to SW monsoon rainfall and soil sub-surface is at saturation level. The soil water content in rainy season is predominant as compare to dry season. The soil moisture at the depth of 15 cm in not maximum of all the depths. The similar variation in soil is also observed by

Guan et al., (2009).the diurnal variation reaches its minimum around 0800 LST and maximum around 1600 LST. The climatic variations of different months affect the soil moisture content. Figure (8) shows the seasonal variation of soil moisture at the depth of 5 cm, 10 cm, 20 cm, 30 cm and 50 cm for the period from January 2009 to December 2009.

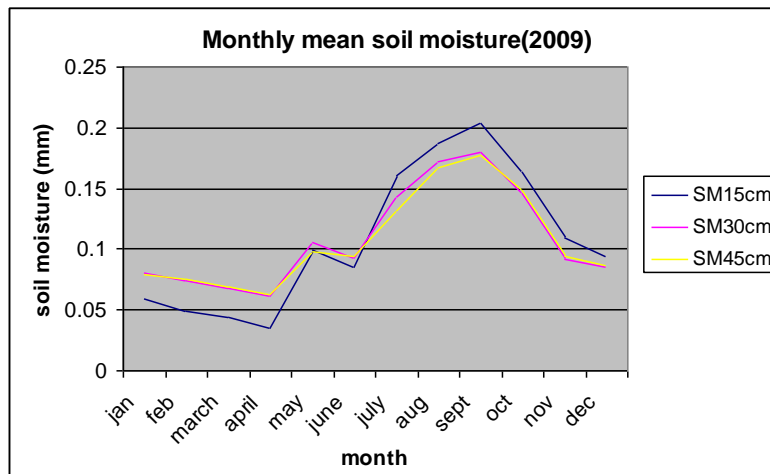


Figure 8 : Monthly mean soil moisture

The moisture content is low during the dry season and it increases as the rainy season begins. The monthly average soil moisture is higher for deeper layer than the surface layer. This is may be due to the rapid evaporation of soil moisture from the surface layer.

III. CONCLUSIONS

- The seasonal and diurnal variation of soil moisture is analyzed for the year 2009.
- It is found that the soil moisture is low during the dry season and high during the rainy season.
- The diurnal variation of surface albedo is not symmetrical about mid day.
- During sunny day, the diurnal variation of surface albedo appears as a U-shaped curve.
- The surface albedo decreases with increase of moisture content.
- When the solar elevation angle is greater than 45° then it tends to be a constant.

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Problems and Solutions of Leisure Sports Industry in China

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Keywords: leisure, leisure sports industry; development policies.

GJMBR-G Classification : JEL Code: L69, L70



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Problems and Solutions of Leisure Sports Industry in China

Juanjuan Jiang^α & Chanyan Lin^σ

Abstract- With the improvement of material life, more and more people care about physical and mental health, and engage in leisure sports consumption. Leisure sports gradually walk up to industrialization with good development trend. Compared with developed countries, leisure sports industry in China is still in infancy. Firstly, this paper described the existing problems in the development of leisure sports industry in China. Secondly, according to these problems, it proposed the corresponding solutions to accelerate the promotion and population of leisure sports industry in China.

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I. INTRODUCTION

Though leisure sports industry develops rapidly in china, related researches are very few. Moreover, the researches mainly stated status and come up with development strategy partly, few stated existing problems in the development of leisure sports industry systematically, and proposed comprehensive strategies. So, to address this problem, in this paper, we systematically analyze its problems, and try our best to propose practical strategies from enterprises, government, and society according to actual situation of china.

II. PROBLEMS EXISTING IN THE DEVELOPMENT OF CHINA'S LEISURE SPORTS INDUSTRY

China's leisure sports as an emerging industry is facing many difficulties, and various kinds of problems have exposed in its development process. In this paper, we mainly analyze and conclude these problems from itself, enterprises, government and society.

a) Internal problems of leisure Sports Industry

i. Small-Scale, Low Level of Development

In the 1990s, leisure sports industry rose in china, in spite of its rapid development for three decades, leisure sports industry is still underdeveloped, and in its infancy. The investment in sports industry is always small, especially, the Sports-based investments only account for 0.1 percent of the country's total investment. Sports industry output just has a small percent in GDP because of the low investment. All of

these show that the sports industry in china still falls behind. According to statistics, China's sports industry output accounted for only 0.3% of GDP in 1999, while over the same period the proportion of Switzerland were 3.37% , Germany 1.25%, Spain 1.68%, UK 1.56%, Finland 1.70%,[1]these were much higher than that in our country. Besides, the proportion of the population of sports in china is far below that in developed countries, which only accounts for 31.2 percent of total population. There is no doubt that per capita stadium area is very limited due to the population. As a developing country, China's leisure sports development is equivalent to the level of most developed countries in the early 20th century. Moreover, the Chinese government gave the priority to the development of competitive sports, so they took more attention to the development of competitive sports, the less investment on the leisure sports industry, leading leisure sports industry in a very awkward position in its development process. While leisure sports industry gradually rose and became an important subject, the Chinese government gave less support, lagging its development.

Obviously, the development of leisure sports industry is very small-scale, low level. Compared with developed countries, it just belongs to a sun-rising industry, requiring further excavations of economic effects on economic development.

ii. Irrational Structure

In terms of contents, leisure sports industry covers multiple aspects, yet, the development of each subdividing leisure sports industry was uneven.

Firstly, sports within the entertainment market should be a dominant market of the leisure sports industry. In growth process, it has formed a market pattern that various subjects of investment coexist, and high-middle and low sports service products co-compete. Its service items, prices, and service contents were gradually accepted by the public, appearing universal, diversification trend. However, the development of Sports Fitness Market is still small-scale, low level of service, and low consumer enthusiasm. Generally speaking, it's not mature, just in the early growth.

Secondly, sporting goods market was relatively mature in spite of its early development. Until 2008, companies running sporting goods have been over 4 million, including 25000 companies with certain scale. Over 50 percent of china's sports industry output value

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relied on the rapid development of sport goods industry, now, more than 65 percent of sports good were made in china, [2]indicating that the development of china's sport goods market had made certain achievements to some extent. However, some problems had been exposed, such as low-technology products, more low-end products, the relative lack of high-end products, less own brand, poor capability to update products, less producing of new sports goods and more supply of traditional OEM products.

Competitive show and spectator sport performance had made great progress. Comprehensive competition and various sports competitions market had been gradually developed. Market development tools of level sponsors, delegation sponsorship, Exclusive rights and TV Broadcast rights have been widely applied to these industries. However, slow growth of market players, not full development and utilization of events resources and non-standard event market administration were exposed in china's competitive performance, making it hard to form the professional race brand like NBA.

Apparently ,leisure sports industry structure is irrational, mainly appears as the core industry lagging behind and the absence of intermediary industry. Reviewing countrywide, competitive performance industry is of relatively rapid development, while the core industry such as sports within the entertainment, leisure service, tourism and media industry develop slowly. Moreover, there is absence of intermediary industry market, such as leisure sports labor and technology market. Besides, insufficient integration between the various sectors making it hard to form a significant scale, even a complete industrial system.

iii. *Uneven Region Development*

At present, the problem that the development of regional leisure sports industry in China is not balanced is very prominent. As a result of a big difference in regional economic development, the eastern, southern and northern coastal regions over the Midwest and other inland areas have certain advantages in the development of leisure sports industry in terms of hardware and software environment. Leisure sports industry obviously exist gradient development in East, center and West. Beijing and Tianjin as the center of Bohai Bay economic circle, Jiangsu, Zhejiang and Shanghai as the center of the Yangtze River Delta economic circle, and Guangzhou and Shenzhen as the center of the Pearl River Delta economic circle are particularly impressive in its development. Consumers' demand for leisure sports in these areas were greater, leisure sports industry in these areas started relatively early, besides, there are more casual institutions, service level and service quality is also higher, which showed a rapid development momentum, while the Midwest is still in its infancy in spite of its positive development. Leisure

sports industry exist an imbalance between region and region , the same, there is an imbalance between the city and the city , the level of industrial development of leisure sports in first-tier cities are higher than that in second-tier cities and other ordinary cities; Furthermore, between urban and rural areas there is an imbalance , the level of development of the city 's leisure sports industry are much higher than that in rural areas, urban residents have become the main force in leisure sports industry consumption. The problem that leisure sports industry faced a serious imbalance in regional development is closely related to the development of China's regional economic imbalances.

b) *Leisure Sports Enterprises Defects*

i. *Backward Business Philosophy, Lack of Operating Professional, Poor Operating Efficiency*

As the impact of the planned economy China's sports undertakings have been given to public welfare nature, government action emphasized became the weather vanes for making the development policies of sports. China's current system is still running around sports to set up, configure resources, lack of attention to consumer demand for leisure sports, to a certain extent, separates the interoperability in the sports and the sports industry in the development process. Government behavior makes enterprises lack sufficient autonomy in the course of business. Consequently, the resulting business philosophy lagged behind and can't be accurate market positioning and service innovation. Leisure Sports industrial enterprises used outdated mode of operation, operated the contents of a single, besides, marketing tools fell behind and innovation was weak, which made it is difficult to meet the aspirations and needs of consumers when participating in recreational sports.

At the same time, the lack of operating professionals has been of great importance to restrict leisure sport industry further development. The operating professionals of leisure sports industry in china are difficult to achieve the required level of leisure sports industry whether in terms of quality or quantity. Currently, most of the sports managers are from athletes and coaches, though with a certain level of physical skills, they lack the knowledge of management theory and marketing skills, do not understand the laws of market functioning and economic means, making it difficult to push sports products and services effectively towards consumers. On the other hand, though, some investors and operators are familiar with operating skills, lack the understanding of market features and market rules related to leisure sports and its products, unable to combine leisure sports with market-oriented management. Faced with the current competitive market environment, the lack of operating professionals in leisure sports industry are particularly prominent, has

been one of bottlenecks to restrict the development of leisure sports industry in china.

ii. *Disordered Industrial Development, Poor Service Idea and Marketing Strategies*

As leisure sports industry is still in its infancy, it has not formed a reasonable standard to develop, and market operating condition is relatively in chaos, mainly in the following respects: Firstly, Many investors jump to judgment, invest blindly prior to doing adequate market research, the results of the herd is the market oversupply, leading to intensifying competition in the industry, corporate economic decline, operating difficulties. Secondly, Investors who blindly follow the trend to gather, are keen to operate in all the city's commercial downtown areas, however, the operating point of the surrounding community is relatively scarce, Which led to excessive concentration, increased competition situation of leisure sports industry establishments in the space layout. Thirdly, though there are a lot of leisure sports industry operating divisions, as a whole, it has given public a false impression that leisure sports consumption are luxurious as its high price, making against popularizing its products and services.

At the same time, most fitness clubs did not implement price tag in its operating course. The operators did not take its products features and service quantity as selling points to attract customers. However, they launched the competition by price wars. The products and services they offered have a certain degree of flexibility, in order to compete among peers as a bargaining chip. Therefore, operating companies would put less energy to develop unique new products, promote service levels and improve the quality of services, easily lead to a lack of service awareness, the neglect of the service concept in service.

Besides, the current marketing strategies launched by leisure sports companies are ineffective. As we all know, Successful marketing mix is the key method to open markets, expand market share and develop stably. But, most leisure sport operating companies in china rarely integrated into green marketing, modern human and other advanced marketing concepts as the weakness of marketing awareness, poor marketing and lack of professionals, making the marketing strategies ineffective.

iii. *Low Entry Barriers, Weak Products Innovation*

The entry barriers for a company are decided by basic feature of the market. If it is large scale industry market, achieving obvious scale economics, and large advertising intensity, the barriers will be high, otherwise, low. Leisure sports industries are Emerging industries, have not achieved scale economics. Besides, the various products and natural barriers make leisure sports industry relatively isolation in space.[3] Therefore, the barriers are relatively low, easy for investors to enter.

However, these cut both ways for its developing, the advantages are that it can attract lots of investors, while there are too many investors, accordingly, intense competition and chaos will appear.

Currently, various forms of leisure sports industry business unions like small fitness centers and resorts in china have emerged such as bamboo shoots after a spring rain, especially in Beijing, shanghai and other large cities. Whereas, these business unions are generally isomorphic, of low quality and operating contents are of a single repeat for its major causes that leisure sports industry started late, and few related date to consult. Moreover, R&D and innovation capability are weak, still in imitation and learning stage. As the blind investment and copy mode, leisure sports industry is extremely unbalanced. At present, 90% percent of the leisure sports industry markets are without technology advantages, modem ideology and up-to-date management. Lack of innovation, inevitably, our leisure sports industry is still in its infancy, but in many cities, the markets have reached saturation point. Most of leisure sports are fitness, swimming, billiards, bowling and badminton. In all, industry difference is small and products differentiation is not high.

c) *The Problems in Government and Society Support*

i. *The Misallocation of Leisure Sports Resource by Government*

Though, many leisure sports venues are established in most cities, sports fitness facilities are equipped in our country, they still can't meet public demands. According to relevant statistics, fully open stadiums is only 44.1%, half open 21.3%, not-open 34.6%.[4] Moreover, leisure sports resource demands exploitation. China is multinational, vast in territory, and abounding in natural resources, each nation has its own geographical features and cultural charm. If these resources can be rationally exploit and utilize. Leisure sports industry will be very abundant, avoiding signal market, lack of innovation and individuality.

ii. *Lack Synergistic Push Mechanism*

Leisure sports industry is a system engineering that supports each other and works side by side with other industries rather than a self-existent industry, involving lots of upstream and downstream industries and sectors, such as education, tourism, commercial, medical, security and culture. Therefore, to achieve the rapid development of leisure sports industry, in addition to focusing on its own development, coordinative development with other departments is necessary. In recent years, while our country is depending on hot consumption of holiday economy to stimulate domestic demands, development disharmony in industries has exposed. Catering mess, traffic jams, and poor service can't be solved well; education and researches related to leisure sports industry is relatively less though much efforts has spent in education, leading to

misunderstanding in leisure sports industry; the leisure and entertainment projects lack innovation and characteristic with nonstandard operation and management. In addition, because of the low healthcare supervision in our country, we are not able to do regular examinations, and health assessment to participants, so that we lack scientific data on participants after their body-building exercises. In all, we still be lacking of a mechanism considering the overall and strategic planning to promote the development of leisure sports industry.[5]

iii. *Low Market Standard and Imperfect Market Systems*

As leisure sports industry in our country is still in infancy, the market is in chaos and standard degree is not high. At present, leisure sports industry of low barriers to entry, more and more investors flooded in this market, leading to market saturation in many cities and aggravating competition. However, in the competition, taking price as the selling point is preventing standardization and fair development in the market; some business man using unfair competition means to keep its own advantageous position is undermining market order seriously. This happened mainly because of establish of supervision mechanism, lacking supervision and systems management on business unions. In addition, laws about leisure sports industry is not perfect, such as low legislative level, not formed legal framework and lack of systematicness and comprehensiveness, can't catch up the development pace of leisure sports industry. Therefore, the effective establishment of restriction mechanism becomes an important and efficient impetus for the development of leisure sports industry.

III. RELEVANT POLICIES ANALYSIS ON LEISURE SPORTS INDUSTRY IN CHINA

Though, leisure sports industry has show rapid development trend and good developing prospect in our country, many problems have exposed, seriously impeding its development. After analysis its existing problems, the paper will focus on the policy that will push its development.

a) *Policies on Government Respect*

i. *Setting Down Leisure Sports Industry Financing Policies*

To achieve the healthy and sustained development of leisure sports industry, improving and perfecting the investment and financing policies is of great importance in achieving this goal. Indeed, at present, setting down sound leisure sports industry investment and financing policies is of great significance to the development in of leisure sports industry in our country. In pushing its development, with the parallel principle that government investment and society

investment go side by side, we should broaden the access to investment and financing, make a number of preferential policies to attract society investment, thus form a good situation with pluralistic investment and financing policies. Specifically, in the following aspects, first, encourage society investment on leisure sports industry, make sports management centers and the association on the investment of non-public economy component and non-sports system free from limitation. Second, encourage the establishment of sports investment companies and sports industry fund, transform investment bodies from single government to enterprise, non-profit organization, social groups and the public. Expand Investment mode from single government fund to various financing means such as sports lottery, sports bonds and fund, thus form pluralistic investment bodies and modes. Third, implement low-interest loans or interest subsidies on sports industry projects with innovation, encourage and foster leisure sports industry by arranging some policy loans.

ii. *Optimization of Industry Structure and Promoting Linkage Development Among Industries*

Optimizing industry structure, making rational adjustments to industrial layout simultaneously, and promoting linkage development among industries are of great significance in boosting the whole development of leisure sports industry. Firstly, in terms of optimizing industry structure, core industry like fitness and entertainment industry and event industry should be taken as the leading, thus through key cultivation, expanding and improving these core industries to achieve the adjustment and optimization of the whole industries. Secondly, in addition to focusing on its core industries, we should strongly support its intermediary market. Leisure sports industry is in promoting stage in our country, Sports operator demand for sports intermediary services will subsequently continue to rise, showing a dynamic situation.

Additionally, our country is vast in land, every region has its own culture and resources. Therefore, every area should develop leisure sports industry with regional features according to relative advantages themselves, reflecting its unique regional customs. At the same time, local government should find internal economical connection and combination between leisure sports industry and its related industries in the development course, mobilize the positive development of related industries together, and combine leisure sports industry with regional economy in development, merge leisure sports industry and other related industries like commerce, real estate and transportation together organically by relying, mining, integration and connection, cultivate leisure sports industry chain from Horizontality and Verticality, and optimize the structure, to achieve the overall progress and collaborative

development by these ways, thus improve the regional competitiveness.

iii. *Popularizing Leisure Education, and Strengthening the Cultivation of Leisure Sports Industry Management Personnel*

To develop stably and orderly in its operation, leisure sports industry must rely on professional managers. Therefore, our government should strongly popularize leisure education and cultivate management personnel, and ensure the supply of management talents.

Solving the problem that leisure sports industry lack professionals radically, the state and government need make a series of education policies. Specifics are as follows: first, open profession and courses about leisure sports industry in the major comprehensive universities or sports colleges, set up a high-level sports economy degree, educate students with solid management theory, offer training opportunities to students to combine theory with practice, achieve all-round development mode. Second, establish relevant research institutions, strengthen its research, enhance and deep theory, form professional research guidance system, and offer guidance on its practice in time. Third, encourage staffs to carry on professional job training and further study in leisure sports companies, enhance service, and train more industry professionals in line with its development.

iv. *Regulating the Market Environment, and Achieving the Legalization Development on Leisure Sports Industry*

At present, the market of leisure sports in our country is not stable, relatively in chaos, and with no normative environment, which seriously preclude its development. In market economy, some problems can be solved by Spontaneous market forces, others must depend on relevant regulation to solve. Therefore, government must formulate corresponding policies, improve relevant legal documents, take some supervision and restraint mechanisms to ensure the normative leisure sports market environment, and achieve legalization of recreational sports industry.

The legalization on leisure sports industry is the fundamental guarantee to develop healthily, orderly and normatively. Currently, regulations on sports industry promulgated by the state are mostly comprehensive management approaches, not specific and considerate on each link and sport, lacking maneuverability in implementation process, for example, some sports projects still apply to the management approaches of culture and entertainment. Moreover, Leisure sports industry belongs to emerging industry in our country, the development on sports industries are still in immature exploration stage, relevant regulatory mechanism has not form. Therefore, the government should formulate laws and regulations of market management in leisure

sports industry configured with sports law, which clearly defined the right, responsibilities and obligations of investors, sponsors, managers, associations, social agencies in sports industry, depend on laws and regulations to protect leisure sports industry, take full advantages of laws to beat and crack down on infringement acts. Thus truly follow laws and regulations to manage leisure sports market, ensure its healthy development.

b) *The Policies on Enterprises.*

i. *Industrial Expansion and Broadening the Field of Leisure Sports Industry*

There are close connection between leisure sports industry and other industries, such as tourism, media, manufacturing and insurance. Therefore, enterprises can merge relevant industries according to characteristic of relevance of leisure sports industry, jointly develop, and expand business. For example, promote the development on the products of leisure sports tourism. Sports tourism is not only a kind of tourism, but also a emerging field with the combination in sports and tourism. Sport tourism can be developed by the establishment of leisure clubs and resort, attract tourists to experience leisure sports while in tourism. Some travel agencies have discovered the business brought by the mutual penetration of tourism and sports industries, positively exploit various kinds of sport tourism products around major sport events at home and abroad, sports study, sports communication and sports watch, to meet demands of customers, and promote the development of sports media. Sports media industry belongs to emerging industry, with rapid development and high profits. Enterprises can cooperate with major TV networks, deep and expand sports media business.

Though, Sports industry is in the rising period, it's still in lower stage, with great space to growth. As long as we can effectively integrate and exploit sports and other related industries, and broaden leisure sports industry business, it will develop rapidly with no doubts.

ii. *Updating Business Philosophy, Exploiting Marketing Mix, and Improving Economic Benefits*

Currently, the philosophy of leisure sports industry falls behind. With fuzzy market positioning, old operation modes, single contents, backward market means, and weak innovation, enterprise is hard to meet most consumers' desires and demands when they participate in the leisure sports projects. Therefore, enterprises urgently need to renew its philosophy, create the market with various and unique products. Some worth references of international leisure industry are as follows: firstly, clear its market positioning, exploit, shape and strengthen products features, such as ski resorts and rafting resorts; secondly, introduce the concept of franchising, like camping, diving and golf;

Thirdly, intensify products associating and chain sales, like opening the chain fitness clubs.

At the same time, enterprises need to analyze the factors that influence its operation, study and adopt appropriate marketing mix and means. With intense competition, the traditional 4P, namely product, price, place and promotion, has not work efficiently, to meet consumers' psychological needs, enterprises must integrate into modern humanities, green marketing with certain features and other advanced ideas.

Additionally, enterprises also need to intensify its innovation, develop new products line and projects, and increase the product technology, especially products of manufacturing companies whose products are mostly low-tech and low-cost, though, with large output and lack of technology supports, they are not able to occupy the high-end market. Therefore, enhancing the R&D capabilities and technology not only improve benefits, but also help to promote its competition.

iii. *Intensifying Marketing and Building Brands with Its Own Characteristics*

Compared with advanced leisure sports enterprises abroad, the capabilities in product promotion, marketing and brand planning are extremely weak because of lacking professionals. So, enterprises need to establish its own brand with characteristic, intensify marketing and enhance brand awareness, in addition to focusing on improving products and service. Leisure sports activities bring people not only pleasurable experience, but also the process of culture experience and communication. Then, enterprises should take emphasis on the inheritance and development of leisure sports culture, and establish its own brand features and positioning by combined leisure sports traditional culture with fashion.

To create a own well-known brand, enterprises need to make comprehensive marketing strategies, popularize its brands by various media advertising, press conferences, and sponsoring popular sports events or establishing good image by participating in large-scale public welfare to promote the brand, thus establish a good brand effect. For example, the success of Olympic Games in 2008 and Asian Games in 2010 is rather than an opportunity to propagate and move towards the world stage.

c) *Policies in Social Aspect*

i. *Development policies of sports association*

Currently, there are many sports association in china involving in sports development. While in charge of varieties of professional events, sports association should take more efforts on popularizing each sport of the association, organizing various leisure sports activities by scientific popularization and management methods, not only improve the ability of leisure sports activities, but also deep its multi- understanding, then

speed its popularization, moreover, increase experience and competence in organization and management. most sports association in our country are guided by the government, consequently, sports association can take measures actively to enhance its management and operation, for example, communicate and cooperate with advanced association with rich experience in abroad by culture communication among countries. The enhancement of sports association is benefit to the popularization of leisure sports activities, thus promote the development of leisure sports industry from the side.

ii. *Transformation from Community Sports Management System to Public Oriented System*

Community sports are the basic carrier for national sports development, and basic unit to carry out leisure sports activities. Community sports management system in our country is still government-oriented, the current sports mechanism still takes competitive sports as the centre to set up institution and deploy resources, lacking attention on the consumption demand of leisure sports, to some extent, this separates the sports from the sports industry, and is easy to hinder the development pace of leisure sports industry. Therefore, community sports should change government-oriented management system into public-oriented system, and make more people involve in grassroots sports, carrying on leisure sports activities according to their own habits and interests. These surly mobilize people' enthusiasms, as well as offer benefits to stimulate demand for leisure sports industry. To change into public-oriented management system we can implement from two aspects, first, launch leisure sports activities, namely setting up vertical organizational system from streets to neighborhood, and to family, regularly organize residents to participate in these activities for neighborhood harmony by mobilizing public participation. Then, establish civil society organizations, which forms the network that community sports association is in charge of the general jurisdiction, yet each organization is mutual independence. Each organization carries on activities independently, and offer moderate help when necessary. Consequently, this is benefit to popularize leisure sports activities as well as push its further development.

IV. CONCLUSIONS

Though, China's leisure sports industry is still in primary stage, facing many difficulties and pressures, through the analyzing existing problems and putting up corresponding policies in this paper, it has huge development space. With the development of society and economy and the improvement of life, we believe it will become a pillar industry to push china's economy in the near future, an inevitable consumption trend.

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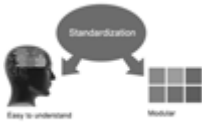




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- (d) An Introduction, giving necessary background excluding subheadings; objectives must be clearly declared.
- (e) Resources and techniques with sufficient complete experimental details (wherever possible by reference) to permit repetition; sources of information must be given and numerical methods must be specified by reference, unless non-standard.
- (f) Results should be presented concisely, by well-designed tables and/or figures; the same data may not be used in both; suitable statistical data should be given. All data must be obtained with attention to numerical detail in the planning stage. As reproduced design has been recognized to be important to experiments for a considerable time, the Editor has decided that any paper that appears not to have adequate numerical treatments of the data will be returned un-refereed;
- (g) Discussion should cover the implications and consequences, not just recapitulating the results; conclusions should be summarizing.
- (h) Brief Acknowledgements.
- (i) References in the proper form.

Authors should very cautiously consider the preparation of papers to ensure that they communicate efficiently. Papers are much more likely to be accepted, if they are cautiously designed and laid out, contain few or no errors, are summarizing, and be conventional to the approach and instructions. They will in addition, be published with much less delays than those that require much technical and editorial correction.



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Standard Usage, Abbreviations, and Units: Spelling and hyphenation should be conventional to The Concise Oxford English Dictionary. Statistics and measurements should at all times be given in figures, e.g. 16 min, except for when the number begins a sentence. When the number does not refer to a unit of measurement it should be spelt in full unless, it is 160 or greater.

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A major linchpin in research work for the writing research paper is the keyword search, which one will employ to find both library and Internet resources.

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Choice of key words is first tool of tips to write research paper. Research paper writing is an art. A few tips for deciding as strategically as possible about keyword search:



- One should start brainstorming lists of possible keywords before even begin searching. Think about the most important concepts related to research work. Ask, "What words would a source have to include to be truly valuable in research paper?" Then consider synonyms for the important words.
- It may take the discovery of only one relevant paper to let steer in the right keyword direction because in most databases, the keywords under which a research paper is abstracted are listed with the paper.
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Keywords are the key that opens a door to research work sources. Keyword searching is an art in which researcher's skills are bound to improve with experience and time.

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References

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27. Refresh your mind after intervals: Try to give rest to your mind by listening to soft music or by sleeping in intervals. This will also improve your memory.

28. Make colleagues: Always try to make colleagues. No matter how sharper or intelligent you are, if you make colleagues you can have several ideas, which will be helpful for your research.

29. Think technically: Always think technically. If anything happens, then search its reasons, its benefits, and demerits.

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- Significant conclusions or questions that track from the research(es)

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Approach

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